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RETURN TO POMOLOGY  
SECTION OF NOMENCLATURE.

SEP 25 1916

INDEXED

## WHOLESALE PRICE LIST

SEASON 1916

# The Property Owners' Improvement Co.

PENLLYN, PENNA.



## WHOLESALE NURSERYMEN

DISTRIBUTORS DIRECT FROM NURSERY TO GROWER AT WHOLESALE

SPECIALISTS

IN

FRUIT TREES, ORNAMENTALS, EVERGREENS,  
SHRUBS, ROSES, VINES, CANNAS,  
DAHLIAS, BULBS

---

This price list cancels all previous prices. Good for spring 1916 only



RETURN TO POMOLOGY

SECTION OF NOME CULTURE  
TO OUR PATRONS AND FRIENDS

We take pleasure in presenting this detailed edition of our Wholesale Price List for Spring of 1916 and recommend it to your thoughtful consideration.

We desire to take this opportunity to express that we are highly gratified and thankful to our thousands of patrons and friends for their liberal help and encouragement in our endeavor to produce and distribute the highest grade nursery stock that can be grown.

We have determined from the start to sell nothing but the best highest quality nursery stock at the lowest possible prices. Stock that will make us friends with you and generations to come. Quality and again quality is our motto.

Owing to the fact that employing agents increases the cost of stock 50 to 60 per cent., this Price List is our only salesman.

We Americans are all pursuing the almighty dollar, and in these days of close competition, when the great combinations stoop to such careful scrutiny of detail and the million-dollar packing houses are using everything but the pig's squeal, why should you not watch the economies in your line as closely?

Therefore, why pay an agent 75 cents to \$1.00 for a tree when you can buy the same identical tree from the Property Owners' Improvement Company for 25 to 35 cents?

Planting the famous P. O. I. Co. trees and plants is a money-saving proposition, for we sell to you direct at wholesale or less than one-half agent's prices. No matter how large or how small your order may be, it will have our personal attention, plus the famous P. O. I. Co. quality and service.

**READ CAREFULLY**

**CONFIDENCE** of our patrons has been won by sending exactly what they order, "true to name" and up to grade trees and plants. To those unacquainted we can only say a trial will prove their value and make you one of our many patrons.

**OUR FRUIT TREES** are grown at an elevation of more than 1600 feet above sea level. They are hardy, healthy, vigorous trees and plants of the famous P. O. I. Co. quality, and are all budded from fruiting orchards of merit.

**OUR GUARANTEE.** We guarantee all trees and plants sold by us to be true to name, free from all diseases and to reach customers in good growing condition. If any stock should prove otherwise, we hold ourselves in readiness to replace such stock free of charge or refund purchase price paid for same, this being the liquidation of all damages.

**OUR SHIPPING SEASON** for Spring opens about March 10th to later part of May. September 1st to December 1st for Fall.

**AMOUNT OF ORDER.** Owing to the fact that we are wholesale nurserymen and sell direct to customers, it is impossible for us to take orders for less than \$1.50. Therefore, on smaller orders add 25 cents extra for packing, billing of order, etc. This does not apply to Bulbs, Hardy Perennials, Cannas, Dahlias, Iris, Strawberry Plants or Evergreens, as orders for same we will put up regardless of size.

**TERMS** are cash with order or satisfactory references. Then one-third cash must accompany order, balance payable on delivery. Remember we guarantee satisfaction or money refunded. You take no chances.

**HOW TO REMIT.** P. O. money order, express money order, personal checks or drafts payable to the Property Owners' Improvement Company. When remittance is sent in the above methods we guarantee it to reach us.

**PACKING AND BOXING.** We do not make any extra charge for this work when orders are for more than \$1.50.

**PRICES QUOTED IN THIS PRICE LIST ARE F. O. B. FREIGHT,  
EXPRESS OFFICE OR ABOARD CARS PENLLYN, PA.**

**SPECIAL DISCOUNT.** On all cash orders received not later than March 25th we will give a cash discount of 10 per cent. This applies to Fruit Trees, Small Fruits, Shrubs, Roses and Evergreens only. If your order does not amount to \$4.00 get your friends to order with you and we will put the orders up separate, but ship in the same box or bale. This discount will more than pay the freight on your order. No discounts on collections.

**GRADING.** We guarantee every tree and plant up to grade specified, or better. Many times trees are sold by height only. This we believe to be very misleading, as we have seen trees which belonged to the second

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or third class (if graded by size and caliper) sold for first grade, as they had the required height. We grade and sell our trees by height and caliper both, and believe this to be the only way that gives entire satisfaction to the planter.

Below are freight charges from Penllyn to points stated below. In most cases the freight will cost you less than one-third cent per tree.

#### ESTIMATE WEIGHT OF TREES AND PLANTS BOXED

|                        |                            |                                |
|------------------------|----------------------------|--------------------------------|
| Trees, large size,     | 5 to 7 feet,               | 200 to 250 lbs. per 100 trees. |
| Trees, medium size     | 4 $\frac{1}{2}$ to 6 feet, | 150 to 200 lbs. per 100 trees. |
| Trees, small size,     | 4 to 5 feet,               | 100 to 150 lbs. per 100 trees. |
| Shrub, Roses, etc.,    | No. 1 size,                | 75 to 100 lbs. per 100 plants. |
| Grapes, Berries, etc., | No. 1 size,                | 25 to 50 lbs. per 100 plants.  |

It is impossible to give a more definite estimate as some varieties weigh more than others, on account of the difference in the density of the wood growth. For instance, a Peach Tree would weigh less than a Pear Tree of exactly the same size. The above, however, will enable you to make a close estimate as to the freight rate on a given amount of stock.

The railroads bill all small freight shipments weighing 100 pounds each, even though the actual weight be less, and no shipments for less than 25 cents.

#### FREIGHT RATES FROM PENLLYN, PA., TO

|                       | 100 lbs.<br>Bales | 100 lbs.<br>Boxes |                           | 100 lbs.<br>Bales | 100 lbs.<br>Boxes |
|-----------------------|-------------------|-------------------|---------------------------|-------------------|-------------------|
| Allentown, Pa. ....   | 27                | 22 $\frac{1}{2}$  | Atlantic City, N. J. .... | 31                | 23 $\frac{1}{2}$  |
| Reading, Pa. ....     | 24                | 19 $\frac{1}{2}$  | Trenton, N. J. ....       | 14                | 8 $\frac{1}{2}$   |
| Pittsburgh, Pa. ....  | 42                | 30                | Doylestown, Pa. ....      | 10                | 8 $\frac{1}{2}$   |
| Harrisburg, Pa. ....  | 29                | 19 $\frac{1}{2}$  | Norristown, Pa. ....      | 10                | 8 $\frac{1}{2}$   |
| Philadelphia, Pa. ... | 14                | 11 $\frac{1}{2}$  | Wilmington, Del. ...      | 30                | 20 $\frac{1}{2}$  |
| Hatboro, Pa. ....     | 9                 | 7 $\frac{1}{2}$   | Quakertown, Pa. ....      | 12                | 9 $\frac{1}{2}$   |
| Gettysburg, Pa. ....  | 33                | 23 $\frac{1}{2}$  | York, Pa. ....            | 33                | 23 $\frac{1}{2}$  |
| Del. Water Gap, Pa.   | 31                | 21 $\frac{1}{2}$  |                           |                   |                   |

The minimum charges on a single shipment is first-class rate per 100 pounds, with no shipment less than 25 cents.

#### FRUIT DEPARTMENT

##### APPLES—THE FAMOUS P. O. I. CO. QUALITY

Wholesale prices on apples budded on whole roots, except as noted.

| Grade             | Caliper                              | Age   | Height                    | Each   | 10     | 100    |
|-------------------|--------------------------------------|-------|---------------------------|--------|--------|--------|
| Orchard size XX.  | $\frac{1}{2}$ to $\frac{5}{8}$ in.   | 2 yr. | > 4 ft. up                | \$0.15 | \$1.15 | \$9.00 |
| Medium size XXX   | $\frac{5}{8}$ to $\frac{11}{16}$ in. | 2 yr. | 4 $\frac{1}{2}$ -6 ft. up | .25    | 2.00   | 14.00  |
| Extra large size  |                                      |       |                           |        |        |        |
| XXXX              | $\frac{11}{16}$ to 1 in.             | 2 yr. | 5-7 ft. up                | .30    | 2.50   | 18.50  |
| Apple 1-yr. buds. |                                      |       | 4 ft. up                  | .25    | 2.00   | 14.00  |

#### VARIETIES

##### Summer

- Early Harvest.
- \*Red Astrachan.
- Sweet Bough.
- Letofsky.
- \*Yellow Transparent.

##### Autumn

- Alexander.
- Fall Pippin.
- \*Gravenstein.
- \*Maiden's Blush.
- \*Delicious; 3 cents a tree more.

##### Winter

- \*Baldwin; 2 cents less per tree.
- Bismarck.
- Ben Davis.
- Fallawater.

- \*Famause or Snow; 3 cents per tree more.
- \*Grimes' Golden.
- Hubbardston Nonsuch.
- Jonathan.
- King of Tomkins County.
- Newton Pippin.
- Northern Spy.
- \*Rome Beauty; 2 cents per tree more.
- Smokehouse.
- \*Wagener.
- \*Wealthy.
- Yellow Belleflower.
- \*Stayman's Winesap; 3 cents per tree extra if ordered in less than 10 lots.
- York Imperial.

And all other leading varieties. Those marked \* are best suited for your locality.

## PEARS

Wholesale price on P. O. I. Co. Pear trees, all budded and true to name.

| Grade            | Caliper                            | Age   | Height                 | Each   | 10     | 100     |
|------------------|------------------------------------|-------|------------------------|--------|--------|---------|
| Orchard size XX. | $\frac{1}{2}$ to $\frac{5}{8}$ in. | 2 yr. | 4 ft.                  | \$0.20 | \$1.60 | \$13.00 |
| Medium size XXX  | $\frac{5}{8}$ to $\frac{3}{4}$ in. | 2 yr. | 4 $\frac{1}{2}$ -6 ft. | .30    | 2.50   | 18.00   |
| Extra large size |                                    |       |                        |        |        |         |
| XXXX . . . . .   | $\frac{3}{4}$ to 1 in.             | 2 yr. | 5-7 ft.                | .38    | 3.00   | 28.00   |

## DWARF PEAR TREES BUDDED ON QUINCE ROOTS

|                        | Caliper           | Each   | 10     | 100     |
|------------------------|-------------------|--------|--------|---------|
| First grade . . . . .  | $\frac{1}{8}$ in. | \$0.35 | \$3.00 | \$25.00 |
| Second grade . . . . . | $\frac{5}{8}$ in. | .25    | 2.00   | 15.00   |
| Third grade . . . . .  | $\frac{1}{2}$ in. | .18    | 1.50   | 12.00   |

Dwarf Pears run from 2  $\frac{1}{2}$  to 6 feet high, according to grade and caliper.

## VARIETIES

|  |  |
|--|--|
| Bartlett.  | Keiffer; 2 cents less.                 |
| Beurre Clairgeau.  | Koonce.                                |
| Beurre Bosc; first grade only $\frac{5}{8}$ in. caliper. | Lawerence.                             |
| Clapp's Favorite.  | Worden Seckel; 5 cents extra per tree. |
| Duch. De Anjors.   | Shelden.                               |
| Flemish Beauty.  | Vt. Beauty; 5 cents extra per tree.    |
| Garber.  |  |

## CRAB APPLES

A fine ornamental tree and very profitable. You should have at least one of these for winter jelly, etc. Wholesale prices of P. O. I. Co. quality Crab Apples except as noted.

| Grade            | Caliper                            | Age   | Height  | Each   | 10     | 100     |
|------------------|------------------------------------|-------|---------|--------|--------|---------|
| Medium XXX . . . | $\frac{5}{8}$ to $\frac{3}{4}$ in. | 2 yr. | 4-6 in. | \$0.40 | \$3.00 | \$25.00 |
| Extra large      |                                    |       |         |        |        |         |
| XXXX . . . . .   | $\frac{3}{4}$ to 1 in.             | 2 yr. | 5-7 ft. | .50    | 4.00   | 30.00   |

Price of the greatest Crab Apple on earth, first grade only, 6-7 feet, 65 cents each. Transcendent.

## VARIETIES

|         |          |         |
|---------|----------|---------|
| Hyslop. | Whitney. | Martha. |
|---------|----------|---------|

## QUINCES

Wholesale price on P. O. I. Co. quality Quince trees.

| Grade                 | Caliper           | Each   | 10     | 100     |
|-----------------------|-------------------|--------|--------|---------|
| Large . . . . .       | $\frac{1}{2}$ in. | \$0.30 | \$2.50 | \$22.50 |
| Extra large . . . . . | $\frac{5}{8}$ in. | .40    | 3.50   | 30.00   |

## VARIETIES

|                 |                      |                 |
|-----------------|----------------------|-----------------|
| Bougeat; early. | Orange; medium late. | Champion; late. |
|-----------------|----------------------|-----------------|

## PEACHES

Owing to the extra fine growing season, we have an extra fine stock of the famous P. O. I. Co. quality Peach trees, the kind that bear fruit. Wholesale price on Peach trees one year from bud.

| Grade         | Caliper                        | Age   | Height                             | Each   | 10     | 100    | 1000    |
|---------------|--------------------------------|-------|------------------------------------|--------|--------|--------|---------|
| Orchard size  |                                |       |                                    |        |        |        |         |
| XX . . . . .  | $\frac{1}{8}$ to $\frac{7}{8}$ | 1 yr. | 2 $\frac{1}{2}$ to 3 $\frac{1}{2}$ | \$0.10 | \$0.90 | \$7.00 | \$50.00 |
| Medium size   |                                |       |                                    |        |        |        |         |
| XXX . . . . . | $\frac{7}{8}$ to $\frac{9}{8}$ | 1 yr. | 3 to 5                             | .15    | 1.25   | 10.00  | 80.00   |
| Extra large   |                                |       |                                    |        |        |        |         |
| size XXXX     | $\frac{9}{8}$ to $\frac{3}{4}$ | 1 yr. | 5 to 7                             | .22    | 1.80   | 14.00  | 120.00  |

Wholesale price on Rochester, the new Peach, 10 cents per tree extra; 5 cents on hundred lots.

## VARIETIES

|                    |              |
|--------------------|--------------|
| Admiral Dewey (c). | Globe.       |
| Alexander.         | Golden Drop. |

|                       |                            |
|-----------------------|----------------------------|
| Beers Smock.          | Greensboro.                |
| Blood Leaf.           | Hale's Early.              |
| Captain Ede (c).      | Iron Mountain.             |
| Belle of Georgia (c). | Kalamazoo.                 |
| Champion.             | Mathew's Beauty.           |
| Carman.               | New Prolific.              |
| Stump the World.      | Mayflower (c).             |
| Chase's Early.        | Mt. Rose.                  |
| Concord (c).          | Niagara (c).               |
| Crawford's Early.     | Old Mixer Free.            |
| Crawford's Late.      | Richards.                  |
| Crosby.               | Rochester; 10 cents extra. |
| Comet.                | Salway.                    |
| Early Canada.         | Triumph.                   |
| Elberta.              | Wheatland (c).             |
| Fitzgerald.           | Willett.                   |
| Stevens' Rareripe.    | Yellow St. John.           |
| Foster.               | Smock.                     |
| Fox Seedling.         |                            |

Those marked (c) are cling stone.

### PLUMS

No garden is complete without them. Try the Burbank and Wickson and you will never regret it. Wholesale prices on P. O. I. Co. quality Plums.

|                                     | Caliper | Age        | Height     | Each   | 10      | 100     |
|-------------------------------------|---------|------------|------------|--------|---------|---------|
| Orchard size XX...                  | ½ to ¾  | 2 yr.      | 3 ½ to 4 ½ | \$0.30 | \$2.00  | \$14.00 |
| Medium XXX .....                    | ¾ to ¾  | 2 yr.      | 4 to 6     | .40    | 3.00    | 22.50   |
| Extra large XXXX.                   | ¾ to 1  | 2 yr.      | 5 to 7     | .50    | 4.00    | 32.50   |
|                                     |         |            | Branched   | Each   | 10      | 100     |
| Plums XXXX, 1 yr., No. 1 American.  |         | 4 ft. up   | \$0.35     | \$3.00 | \$25.00 |         |
| Plums XXXX, 1 yr., No. 1 European.  |         | 3 ½ ft. up | .35        | 3.00   | 25.00   |         |
| Plums XXXX, 1 yr., No. 1 Japanese.. |         | 4 ft. up   | .30        | 2.50   | 20.00   |         |

### VARIETIES

|                    |                       |
|--------------------|-----------------------|
| Abundance (J).     | Lombard (E).          |
| Burbank (J).       | Monarch (E).          |
| Bradshaw (E).      | Wygant (J).           |
| De Sota (A).       | Wolf (J).             |
| Fellenburg (A).    | Moore's Arctic (A).   |
| Forest Garden (A). | October Purple (J).   |
| Shrop Damson (E).  | Red June (J).         |
| Genii (J).         | German Prune (E).     |
| Grand Duke (E).    | Reine Claude (E).     |
| Hale (A).          | Shipper's Pride (E).  |
| Imperial Gage (E). | York State Prune (E). |

(J) for Japanese, (A) for American, (E) for European varieties.

### APRICOTS

Wholesale price on Apricots; fine stock.

|                      | Age   | Caliper | Height     | Each   | 10     |
|----------------------|-------|---------|------------|--------|--------|
| Extra large XXXX.... | 2 yr. | ¾ up    | 4 to 6 ft. | \$0.40 | \$3.50 |

### VARIETIES

|       |           |              |
|-------|-----------|--------------|
| Budd. | Moorpark. | St. Ambrose. |
|-------|-----------|--------------|

### NECTARINES

|                      | Age   | Caliper | Height     | Each   |
|----------------------|-------|---------|------------|--------|
| One grade only ..... | 1 yr. | ¾       | 4 to 6 ft. | \$0.35 |

### NUT DEPARTMENT

|                         | Height     | Each   | 10     |
|-------------------------|------------|--------|--------|
| Walnuts, Black .....    | 5 to 6 ft. | \$0.85 | \$7.50 |
| Walnuts, Black .....    | 6 to 8 ft. | 1.00   | 10.00  |
| Walnuts, English .....  | 3 to 4 ft. | .60    | 5.00   |
| Walnuts, English .....  | 6 to 8 ft. | 2.00   | 17.50  |
| Walnuts, Japanese ..... | 5 to 6 ft. | .75    | 6.00   |
| Butternut .....         | 4 to 6 ft. | .75    | 6.00   |
| Butternut .....         | 6 to 8 ft. | .85    | 7.50   |

|                               |            |     |      |
|-------------------------------|------------|-----|------|
| Chestnut, American Sweet..... | 4 to 5 ft. | .75 | 6.00 |
| Chestnut, American Sweet..... | 5 to 6 ft. | .90 | 7.00 |

## SMALL FRUITS DEPARTMENT

### GRAPES

Wholesale price on the famous P. O. I. Co. quality Grape vines. Two-year No. 1 vines, except where noted.

| Each   | 10     | 100     | 1000    |
|--------|--------|---------|---------|
| \$0.15 | \$1.25 | \$10.00 | \$80.00 |

### VARIETIES

|  |   |
|--|---|
| Agawan, white.                                   | Green Mountain; 8 cents per vine extra. |
| Brighton, red.                                   | Moore's Diamond, white.                 |
| Catawba, red.                                    | Moore's Early, black.                   |
| Concord; 2 cents per vine less; black.           | Niagara, white.                         |
| Campbell's Early, black; 5 cents per vine extra. | Pocklington, black.                     |
| Delaware, red.                                   | Worden, black; 2 cents per plant less.  |
|  | Salem, red.                             |

### GOOSEBERRIES

|                            | 6      | 12     | 25     | 100     |
|----------------------------|--------|--------|--------|---------|
| Two-year strong bushes.... | \$1.25 | \$2.25 | \$4.00 | \$13.00 |

### VARIETIES

|          |           |           |             |
|----------|-----------|-----------|-------------|
| Downing. | Houghton. | Josselyn. | Red Jacket. |
|----------|-----------|-----------|-------------|

### CURRANTS.

We have as fine a stock as is in the country. True to name. We grade our currants into three grades. Wholesale prices on currants, 2-year No. 1.

|   | 6      | 12     | 25     | 100     |
|---|--------|--------|--------|---------|
| Extra quality, 2-year plants.....         | \$0.60 | \$1.10 | \$2.00 | \$7.00  |
| Large, 2-year plants.....                 | .40    | .75    | 1.25   | 4.00    |
| Medium, 2-year plants.....                | .25    | .40    | .65    | 2.25    |
|   |        | 10     | 25     | 100     |
| Special price on Perfection Currants..... |        | \$2.00 | \$4.00 | \$15.00 |

### VARIETIES

|               |                     |             |
|---------------|---------------------|-------------|
| Black Maples. | Fay's Prolific Red. | North Star. |
| Red Cherry.   | London Market.      |             |

### RASPBERRIES—TIP AND SUCKER PLANTS

St. Regis Everbearing Raspberries give ripe fruit for four months the first year planted. The stock that we offer is absolutely pure. Special prices for Spring delivery only.

|                         | 12     | 25     | 100    | 1000    |
|-------------------------|--------|--------|--------|---------|
| St. Regis .....         | \$0.65 | \$1.10 | \$4.00 | \$25.00 |
| Columbian Red .....     | .60    | 1.00   | 3.00   | 20.00   |
| Johnson's Sweet .....   | .45    | .75    | 2.50   | 15.00   |
| Black Diamond .....     | .45    | .75    | 2.50   | 15.00   |
| Kansas Black Cap .....  | .50    | .85    | 3.00   | 18.00   |
| Plum Farmer Black ..... | .60    | 1.00   | 3.00   | 22.00   |
| Cuthbert Red .....      | .50    | .75    | 2.75   | 17.50   |

### BLACKBERRIES

Plant the Blower Blackberries. They are all they are claimed to be. Vines grow as high as 14 feet; 2790 berries being picked from one plant. Hardy, sweet and no core. Better plant some, for you will never regret it.

|                      | 12     | 25     | 100    | 10,000  |
|----------------------|--------|--------|--------|---------|
| Blowers .....        | \$0.60 | \$1.00 | \$3.50 | \$30.00 |
| Ancient Briton ..... | .40    | .65    | 2.00   | 18.00   |
| Erie .....           | .45    | .75    | 2.50   | 20.00   |
| Rathbun .....        | .45    | .75    | 2.50   | 20.00   |
| Snyder .....         | .50    | .80    | 2.75   | 22.00   |
| Taylor .....         | .40    | .50    | 1.90   | 18.00   |

These plants are all No. 1 root cutting.

## ROOT DEPARTMENT

### ASPARAGUS

Wholesale price on P. O. I. Co. quality Asparagus roots.

|   |        |        |        |         |
|---|--------|--------|--------|---------|
|   | 25     | 100    | 1000   | 5000    |
| Extra fine 2-year-old crowns.....                                 | \$0.75 | \$1.25 | \$7.50 | \$32.00 |
| Special prices on 1-year crowns on request. Give quantity wanted. |        |        |        |         |

### VARIETIES

|           |        |                     |                 |
|-----------|--------|---------------------|-----------------|
| Palmetto. | Giant. | Conover's Colossal. | Barr's Mammoth. |
|-----------|--------|---------------------|-----------------|

### HORSE RADISH

Wholesale prices on Horse Radish roots No. 1.

|        |        |        |         |         |
|--------|--------|--------|---------|---------|
| 12     | 25     | 100    | 1000    | 10,000  |
| \$0.25 | \$0.40 | \$1.25 | \$10.00 | \$90.00 |

We only handle one variety of Horse Radish, and that is the best that grows.

### VARIETY

Maliner Kren.

### RHUBARB

|                                  |        |        |        |
|----------------------------------|--------|--------|--------|
|                                  | Each   | 10     | 100    |
| Two-year-old strong plants ..... | \$0.10 | \$0.65 | \$5.00 |

### VARIETIES

|                  |           |               |
|------------------|-----------|---------------|
| Myatt's Linneas. | Victoria. | St. Martin's. |
|------------------|-----------|---------------|

### STRAWBERRY PLANTS

All our Strawberry plants are taken from 1-year-old beds. Hardy and true to name. Prices are f. o. b. shipping point, Delaware. We have over seventy varieties of Strawberries. Let us know your wants. We have them. Wholesale prices on Strawberry plants, the famous P. O. I. Co. quality.

| Prepaid— | Express not prepaid— |         |        |        |
|----------|----------------------|---------|--------|--------|
| 100      | 1000                 | 5000    | 100    | 1000   |
| \$0.75   | \$4.00               | \$18.00 | \$0.50 | \$3.50 |

### VARIETIES

|            |                 |                   |
|------------|-----------------|-------------------|
| Klondike.  | Senator Dunlap. | Parson's Beauty.  |
| Excelsior. | Success.        | Haverland (Imp.). |
| Gandy.     | Aroma.          | Wilson.           |
| Corsican.  | Big Joe.        | Rewastico.        |
| New York.  | Superior.       |                   |

Prices on the following XXXX varieties:

| Prepaid— | Express not prepaid— |         |        |        |
|----------|----------------------|---------|--------|--------|
| 100      | 1000                 | 5000    | 100    | 1000   |
| \$0.85   | \$4.50               | \$20.00 | \$0.60 | \$4.00 |

### VARIETIES

|                    |              |            |
|--------------------|--------------|------------|
| Sample (Imp.).     | Early Ozark. | Glen Mary. |
| Wm. Belt.          | Brandywine.  | Norwood.   |
| Pride of Delaware. |              |            |

We do not sell less than 100 plants of a variety. Please do not ask it. Plants marked (Imp.) means they are imperfect flowering and need to be planted near another variety.

### FALL BEARING STRAWBERRIES

We can supply you with any number of Fall bearing Strawberries. Our prices the lowest. Not less than 100 sold. 100 for \$2.50; 500 for \$10.00; 1000 for \$15.00.

### VARIETIES

|              |         |               |         |
|--------------|---------|---------------|---------|
| Progressive. | Superb. | Pan-American. | Autumn. |
|--------------|---------|---------------|---------|

### SEEDLINGS.

We can supply you with the most complete line of Forest, Ornamental and Evergreen Seedlings in America. Our Seedlings run from

|                               |            |     |      |
|-------------------------------|------------|-----|------|
| Chestnut, American Sweet..... | 4 to 5 ft. | .75 | 6.00 |
| Chestnut, American Sweet..... | 5 to 6 ft. | .90 | 7.00 |

### SMALL FRUITS DEPARTMENT

#### GRAPES

Wholesale price on the famous P. O. I. Co. quality Grape vines. Two-year No. 1 vines, except where noted.

| Each   | 10     | 100     | 1000    |
|--------|--------|---------|---------|
| \$0.15 | \$1.25 | \$10.00 | \$80.00 |

#### VARIETIES

|  |   |
|--|---|
| Agawan, white.                                   | Green Mountain; 8 cents per vine extra. |
| Brighton, red.                                   | Moore's Diamond, white.                 |
| Catawba, red.                                    | Moore's Early, black.                   |
| Concord; 2 cents per vine less; black.           | Niagara, white.                         |
| Campbell's Early, black; 5 cents per vine extra. | Pocklington, black.                     |
| Delaware, red.                                   | Worden, black; 2 cents per plant less.  |
|  | Salem, red.                             |

#### GOOSEBERRIES

|                            | 6      | 12     | 25     | 100     |
|----------------------------|--------|--------|--------|---------|
| Two-year strong bushes.... | \$1.25 | \$2.25 | \$4.00 | \$13.00 |

#### VARIETIES

|          |           |           |             |
|----------|-----------|-----------|-------------|
| Downing. | Houghton. | Josselyn. | Red Jacket. |
|----------|-----------|-----------|-------------|

#### CURRANTS.

We have as fine a stock as is in the country. True to name. We grade our currants into three grades. Wholesale prices on currants, 2-year No. 1.

|   | 6      | 12     | 25     | 100     |
|---|--------|--------|--------|---------|
| Extra quality, 2-year plants.....         | \$0.60 | \$1.10 | \$2.00 | \$7.00  |
| Large, 2-year plants.....                 | .40    | .75    | 1.25   | 4.00    |
| Medium, 2-year plants.....                | .25    | .40    | .65    | 2.25    |
|   |        | 10     | 25     | 100     |
| Special price on Perfection Currants..... |        | \$2.00 | \$4.00 | \$15.00 |

#### VARIETIES

|               |                     |             |
|---------------|---------------------|-------------|
| Black Maples. | Fay's Prolific Red. | North Star. |
| Red Cherry.   | London Market.      |             |

#### RASPBERRIES—TIP AND SUCKER PLANTS

St. Regis Everbearing Raspberries give ripe fruit for four months the first year planted. The stock that we offer is absolutely pure. Special prices for Spring delivery only.

|                         | 12     | 25     | 100    | 1000    |
|-------------------------|--------|--------|--------|---------|
| St. Regis .....         | \$0.65 | \$1.10 | \$4.00 | \$25.00 |
| Columbian Red .....     | .60    | 1.00   | 3.00   | 20.00   |
| Johnson's Sweet .....   | .45    | .75    | 2.50   | 15.00   |
| Black Diamond .....     | .45    | .75    | 2.50   | 15.00   |
| Kansas Black Cap .....  | .50    | .85    | 3.00   | 18.00   |
| Plum Farmer Black ..... | .60    | 1.00   | 3.00   | 22.00   |
| Cuthbert Red .....      | .50    | .75    | 2.75   | 17.50   |

#### BLACKBERRIES

Plant the Blower Blackberries. They are all they are claimed to be. Vines grow as high as 14 feet; 2790 berries being picked from one plant. Hardy, sweet and no core. Better plant some, for you will never regret it.

|                      | 12     | 25     | 100    | 1000    | 10.000   |
|----------------------|--------|--------|--------|---------|----------|
| Blowers .....        | \$0.60 | \$1.00 | \$3.50 | \$30.00 | \$250.00 |
| Ancient Briton ..... | .40    | .65    | 2.00   | 18.00   | .....    |
| Erie .....           | .45    | .75    | 2.50   | 20.00   | .....    |
| Rathbun .....        | .45    | .75    | 2.50   | 20.00   | .....    |
| Snyder .....         | .50    | .80    | 2.75   | 22.00   | .....    |
| Taylor .....         | .40    | .50    | 1.90   | 18.00   | .....    |

These plants are all No. 1 root cutting.

## ROOT DEPARTMENT

### ASPARAGUS

Wholesale price on P. O. I. Co. quality Asparagus roots.

|    |     |      |      |
|----|-----|------|------|
| 25 | 100 | 1000 | 5000 |
|----|-----|------|------|

Extra fine 2-year-old crowns..... \$0.75    \$1.25    \$7.50    \$32.00

Special prices on 1-year crowns on request. Give quantity wanted.

### VARIETIES

|           |        |                     |                 |
|-----------|--------|---------------------|-----------------|
| Palmetto. | Giant. | Conover's Colossal. | Barr's Mammoth. |
|-----------|--------|---------------------|-----------------|

### HORSE RADISH

Wholesale prices on Horse Radish roots No. 1.

|        |        |        |         |         |
|--------|--------|--------|---------|---------|
| 12     | 25     | 100    | 1000    | 10,000  |
| \$0.25 | \$0.40 | \$1.25 | \$10.00 | \$90.00 |

We only handle one variety of Horse Radish, and that is the best that grows.

### VARIETY

Maliner Kren.

### RHUBARB

|                                  |        |        |        |
|----------------------------------|--------|--------|--------|
| Two-year-old strong plants ..... | Each   | 10     | 100    |
|                                  | \$0.10 | \$0.65 | \$5.00 |

### VARIETIES

|                  |           |               |
|------------------|-----------|---------------|
| Myatt's Linneas. | Victoria. | St. Martin's. |
|------------------|-----------|---------------|

### STRAWBERRY PLANTS

All our Strawberry plants are taken from 1-year-old beds. Hardy and true to name. Prices are f. o. b. shipping point, Delaware. We have over seventy varieties of Strawberries. Let us know your wants. We have them. Wholesale prices on Strawberry plants, the famous P. O. I. Co. quality.

|          |        |        |         |                      |        |        |         |         |
|----------|--------|--------|---------|----------------------|--------|--------|---------|---------|
| Prepaid— | 100    | 1000   | 5000    | Express not prepaid— | 100    | 1000   | 5000    | 10,000  |
|          | \$0.75 | \$4.00 | \$18.00 |                      | \$0.50 | \$3.50 | \$16.00 | \$30.00 |

### VARIETIES

|            |                 |                   |
|------------|-----------------|-------------------|
| Klondike.  | Senator Dunlap. | Parson's Beauty.  |
| Excelsior. | Success.        | Haverland (Imp.). |
| Gandy.     | Aroma.          | Wilson.           |
| Corsican.  | Big Joe.        | Rewastico.        |
| New York.  | Superior.       |                   |

Prices on the following XXXX varieties:

|          |        |        |         |                      |        |        |         |         |
|----------|--------|--------|---------|----------------------|--------|--------|---------|---------|
| Prepaid— | 100    | 1000   | 5000    | Express not prepaid— | 100    | 1000   | 5000    | 10,000  |
|          | \$0.85 | \$4.50 | \$20.00 |                      | \$0.60 | \$4.00 | \$18.00 | \$35.00 |

### VARIETIES

|                    |              |            |
|--------------------|--------------|------------|
| Sample (Imp.).     | Early Ozark. | Glen Mary. |
| Wm. Belt.          | Brandywine.  | Norwood.   |
| Pride of Delaware. |              |            |

We do not sell less than 100 plants of a variety. Please do not ask it. Plants marked (Imp.) means they are imperfect flowering and need to be planted near another variety.

### FALL BEARING STRAWBERRIES

We can supply you with any number of Fall bearing Strawberries. Our prices the lowest. Not less than 100 sold. 100 for \$2.50; 500 for \$10.00; 1000 for \$15.00.

### VARIETIES

|              |         |               |         |
|--------------|---------|---------------|---------|
| Progressive. | Superb. | Pan-American. | Autumn. |
|--------------|---------|---------------|---------|

### SEEDLINGS.

We can supply you with the most complete line of Forest, Ornamental and Evergreen Seedlings in America. Our Seedlings run from

\$2.00 a 1000 up. Let us know your needs and we will give wholesale prices on same. The P. O. I. Co. Seedlings grow into trees.

#### HEDGE PLANTS DEPARTMENT

|   | 100    | 1000    |
|---|--------|---------|
| California Privet, 1 year, 8 to 12 inches.....  | \$1.60 | \$12.00 |
| California Privet, 1 year, 12 to 18 inches..... | 2.00   | 15.00   |
| California Privet, 1 year, 18 to 24 inches..... | 3.00   | 23.00   |
| California Privet, 2 years, 2 to 3 feet.....    | 4.00   | 30.00   |
| California Privet, 2 years, 3 to 4 feet.....    | 5.00   | 35.00   |
| California Privet, 3 years, 4 to 5 feet.....    | 7.50   | 45.00   |

Five hundred plants at 1000 rates.

#### BARBERRY THUNBERI

Special prices on request. Give quantity wanted.

|  | 100    | 1000    |
|--|--------|---------|
| Osage Orange, 2-year .....             | \$3.00 | \$20.00 |
| Honey Locust, 18 to 24 inches.....     | 3.00   | 15.00   |
| Black Locust, 2 to 3 feet.....         | 8.00   | 40.00   |
| Norway Spruce, 2 to 2½ feet.....       | 25.00  | 150.00  |
| American Arbor Vitæ, 1½ to 2 feet..... | 25.00  | 150.00  |

#### RAMBLER ROSES

These will grow at least seven feet the first season. Ramblers all 2-year-old No. 1 plants.

|   | Each   | 10     |
|---|--------|--------|
| Dorothy Perkins (pink) .....                                  | \$0.28 | \$2.50 |
| Tausendshon .....   | .30    | 2.50   |
| Baltimore Belle .....   | .25    | 2.00   |
| Blue Rambler .....  | .30    | 2.50   |
| Crimson Rambler .....   | .28    | 2.25   |
| Queen of Paradise.....  | .25    | 2.00   |
| Baby Ramblers, white, red, pink, 35 cents each, 3 for \$1.00. |        |        |

#### ROSE DEPARTMENT

We can supply all varieties of Roses.

#### VARIETIES

|                      |                    |                 |
|----------------------|--------------------|-----------------|
| Alfred Colomb.       | Excelsa.           | Mad. Plantier.  |
| Baron de Bonstetten. | Francis Levett.    | Magna Charta.   |
| Black Prince.        | F. K. Drushki.     | Mar. Dickson.   |
| Clio.                | General Jack.      | M. P. Wilder.   |
| Cod. Des Alps.       | John Keynes.       | Moss White.     |
| Crested Moss.        | Louis Van Houttie. | Moss Red.       |
| Duch. De Cazes.      | Mad. Alf. Carrier. | Mrs. J. Laing.  |
| Pierre Notting.      | Paul Meyron.       | P. C. De Rohan. |
| Earl of Dufferin.    | Persian Yellow.    | Ulrich Brunner. |
|                      | Mad. Gab. Louizet. |                 |

Price on all above varieties, 2-year-old field-grown plants:

| Each   | 10     | 100     |
|--------|--------|---------|
| \$0.25 | \$2.00 | \$18.00 |

#### SPECIAL VARIETIES

|                   |                   |                      |
|-------------------|-------------------|----------------------|
| American Beauty.  | Bessie Brown.     | Clothilde Soupert.   |
| Etoile de France. | Franciska Kruger. | Pink F. K. Druschki. |
| K. A. Victoria.   | Killarney White.  | Killarney Pink.      |
| La France.        | Richmond.         | Pink Soupert.        |
| Soliel d'Or.      | President Taft.   | Bar. de Rothschild.  |

| Price on all above varieties.... | Each   | 10     | 100     |
|----------------------------------|--------|--------|---------|
|                                  | \$0.50 | \$4.00 | \$35.00 |

#### STANDARD OR TREE ROSES

Can supply the following varieties of Roses in standards.

| Wholesale price on Tree Roses..... | Each   | 10     |
|------------------------------------|--------|--------|
|                                    | \$0.75 | \$6.00 |

#### VARIETIES

|                            |                  |
|----------------------------|------------------|
| Frau K. Druschki.          | German Treusher. |
| Kaiserin Augusta Victoria. | Radiance.        |

Killarney.  
Mad. Abel Chatenay.  
W. R. Smith.  
Mad. Caroline Testout.

Mad. Jules Grolez.  
Mademoiselle Francisca Kruger.  
Anna de Diesbach.

### SPECIAL COLLECTIONS

These special collections are made up of all first-grade trees and plants of the famous P. O. I. Co. quality. The kind that grows. Under no circumstances will we break any of these collections, as they are put up and sold at the cost of raising them, and for the sole purpose of making new friends and patrons. Please order by number. The prices named includes freight to your station, if you live in Eastern Pennsylvania or New Jersey. No discount allowed on these collections.

#### THE P. O. I. CO. COLLECTION NO. 1

Price, \$3.00. The ideal small garden collection.

- 1 Apple, Y. Transparent.
- 1 Apple, Grimes' Golden.
- 1 Apple, Stayman's Winesap.
- 1 Pear, Bartlett.
- 1 Plum, Burbank.
- 1 Plum, Abundance.
- 1 Peach, Elberta.
- 1 Peach, Champion.
- 10 St. Regis' Everbearing Rasp.
- 10 Blower Blackberry.
- 10 Plum Farmer Black Raspberry.
- 6 Currants, Fay's Prolific.
- 25 Strawberries, best varieties.

Think of it, only \$3.00. Our regular price, \$5.00. Agents ask \$12.50. Better order early.

#### THE P. O. I. CO. COLLECTION NO. 2

Price, \$4.00. The jewel collection.

- 1 Apple, Y. Transparent.
- 1 Apple, Duchess.
- 1 Apple, Grimes' Golden.
- 1 Apple, Stayman's Winesap.
- 1 Pear, Bartlett.
- 1 Pear, Sheldon.
- 1 Plum, Burbank.
- 1 Plum, Abundance.
- 1 Peach, Champion.
- 1 Peach, Elberta.
- 1 Peach, Chair's Choice.
- 12 St. Regis' Everbearing Rasp.
- 12 Blower Blackberries.
- 12 Plum Farmer Black Rasp.
- 6 Currants, Fay's Prolific.
- 50 Strawberry Plants, Gandy.

Here's another that can't be beat. Our special price, \$4.00. Our regular price, \$6.52. Agents ask \$18.00. There are only 1000 collections of this number to be sold.

Our collections are the "talk" of the county.

### SPECIAL NOTICE

We are only going to sell 1000 collections of each number. Therefore, order early and avoid disappointment, for when these are gone there will be no more. These collections are more than double value. All trees are first grade, 5 to 7 feet high,  $\frac{1}{2}$  caliper.

#### A \$5.50 SPECIAL

#### THE P. O. I. CO. COLLECTION NO. 3

- 1 Apple, Y. Transparent.
- 1 Apple, Maiden's Blush.
- 1 Apple, Delicious.
- 1 Apple, Famause or Snow.
- 1 Apple, Stayman's Winesap.
- 1 Pear, Bartlett.
- 1 Pear, Seckel.
- 1 Plum, Burbank.
- 1 Plum, Wickson.
- 1 Peach, Champion.
- 1 Peach, Elberta.

No garden is complete without this collection. Our special price,

- 1 Peach, Chair's Choice.
- 1 Peach, Beer's Smock.
- 1 Peach, Salway.
- 15 St. Regis' Rasp.
- 15 Blower Blackberries.
- 15 Black Raspberries, Tregg.
- 2 Grapes, White.
- 2 Grapes, Red.
- 2 Grapes, Black.
- 10 Currants, Fay's Prolific.
- 100 Strawberries, Senator Dunlop.
- 5 Rhubarb.
- 15 Columbian Raspberries.

\$5.50. Our regular price, \$10.00. Agents ask about \$25.00. These are all first-grade trees and plants, XXXX quality.

#### THE P. O. I. CO. SPECIAL COLLECTION NO. 4

This wonderful collection only \$7.50.

- 1 Apple, Y. Transparent.
- 1 Apple, Wealthy.
- 1 Apple, Winter Banana.
- 1 Apple, Delicious.
- 1 Apple, Crab, Transcendent.
- 1 Pear, Bartlett.
- 1 Pear, Worden Seckel.
- 1 Plum, Bradshaw.
- 1 Plum, Burbank.
- 1 Peach, Crawford's Early.
- 1 Peach, Crawford's Late.
- 1 Peach, Elberta.
- 1 Peach, Salway.
- 1 Peach, Beer's Smock.
- 1 Peach, Chair's Choice.
- 1 Quince, Orange.
- 1 Quince, Champion.
- 25 St. Regis' Raspberries.
- 25 Blackberries, Blower.
- 12 Currants, Fay's Prolific.
- 12 Black Raspberries.
- 150 Strawberry Plants, Klondike.
- 10 Rhubarb.
- 20 Horse Radish.

This collection if bought separately from this price list would cost you \$11.98. Our special offer is \$7.60. It's up to you. Agents would charge you at least \$30.00. In no other way could you get so much for your money. We guarantee satisfaction. Read what our customers say about our stock.

#### SPECIAL FARM COLLECTIONS

P. O. I. Co. collection No. 5 for **\$12.50.** Better order early. All XXXX quality trees and plants.

- 1 Apple, Y. Transparent.
- 1 Apple, Duchess.
- 1 Apple, Wealthy.
- 1 Apple, Maiden's Blush.
- 1 Apple, Grimes' Golden.
- 1 Apple, Delicious.
- 1 Apple, Stayman's Winesap.
- 1 Apple, Winter Banana.
- 1 Apple, Famause or Snow.
- 1 Apple, Crab, Transcendent.
- 1 Pear, Bartlett.
- 1 Pear, Worden Seckel.
- 1 Pear, Sheldon.
- 1 Pear, Duchess.
- 1 Pear, Clapp's Favorite.
- 1 Quince, Orange.
- 1 Quince, Champion.
- 1 Plum, Burbank.
- 1 Plum, Abundance.
- 1 Plum, Bradshaw.
- 4 Peach, Champion.
- 4 Peach, Elberta.
- 4 Peach, Chair's Choice.
- 4 Peach, Salway.
- 4 Peach, Beer's Smock.
- 1 English Walnut, 3 to 4 feet.
- 50 St. Regis' Raspberries.

Yes, we mean it. This collection only **\$12.50.** Our regular price, \$21.15. Agents ask about \$65.00. No discounts on any collection.

- 25 Blower Blackberries.
- 25 Cuthbert Red Raspberries.
- 25 Columbian Red Raspberries.
- 25 Currants, Fay's Prolific.
- 150 Strawberry, Gandy.
- 100 Strawberry, Klondike.

#### P. O. I. CO. COLLECTION NO. 6

Our special new home collection, \$7.50. No orders taken for this collection after March 15, 1916, owing to the extra value.

- 2 Norway Maple, 6 to 8 feet.
- 2 Spirea Van Houttie, 3 to 4 feet.
- 2 Hydrangea, P. G., 2 to 3 feet.
- 2 Forsythia Weeping, 3 to 4 feet.
- 2 Dor. Perkins Ramblers.
- 1 Baby Rambler, white.
- 1 Baby Rambler, pink.
- 1 Baby Rambler, Crimson.
- 10 Cannas, large bronze.
- 10 Dahlias, mixed.
- 1 Apple, Summer, 5 to 7 feet.
- 1 Apple, Fall, 5 to 7 feet.
- 1 Apple, Winter, 5 to 7 feet.
- 1 Plum, Early, 5 to 7 feet.
- 1 Plum, Late, 5 to 7 feet.
- 50 Strawberry Plants, Best Early.
- 4 Rhubarb Roots, 2-year-old.
- 10 Raspberries, St. Regis'.
- 6 Grapes, mixed, 2-year-old.

Just look what \$7.50 will do to the surroundings of your home. This is a collection worth its weight in gold. No orders for this collection taken after March 15th. Agents' price about \$30.00. If you do not believe it, try to buy it for less.

#### THE RURAL FARM COLLECTION

(Order by name.)

Think of it, twenty first-grade Apples for \$1.50. That's what you can have when you order this collection.

- |                           |                             |
|---------------------------|-----------------------------|
| 1 Cherry, Early Richmond. | 2 Peaches, Elberta.         |
| 1 L. Montmorency.         | 2 Peaches, Chair's Choice.  |
| 1 Nap. Bigareau.          | 2 Peaches, Salway.          |
| 2 Plums, Bradshaw.        | 1 Pear, Bartlett.           |
| 1 Plum, Burbank.          | 1 Pear, Sheldon.            |
| 1 Plum, Abundance.        | 1 Pear, Seckel.             |
| 1 Plum, Lombard.          | 1 Crab Apple, Transcendent. |
| 1 Quince, Orange.         |                             |

- 2 Grape Vines, Concord.
- 6 Currants, Fay's Prolific.
- 4 Gooseberries, The Best.
- 15 Columbian Raspberries, Red.
- 15 St. Regis' Rasp., Everbearing.
- 15 Plum Farmer Rasp., Black.
- 100 Strawberry Plants, any variety  
in this price list.
- 12 Blackberries, Blower.

One hundred and eighty-eight trees and plants, all first-grade, the famous P. O. I. Co. quality.

Order early, no discount, \$8.50; for Apples add \$1.50 extra; \$10.00 for the 208 trees and plants. Better write your order out and mail today, as there is only 1000 of this collection to be sold. Our regular price is \$16.50; agents ask \$42.50.

#### STOP! LOOK! READ!

To anybody that can prove that the trees and plants offered by us in these collections are not of the highest grade and highest quality and as good, if not better, than sold by agents at four times the price, we will give absolutely free of charge an orchard of a thousand trees. Remember, every collection sent out by us is of the highest grade. We do not offer lower grades in our collections, as some nurserymen do, for these are put up for advertising purposes only. Better pick out your collection before it is too late. If you cannot use the whole collection get your friends to divide with you.

With every order for trees sent out by us we put in samples of new varieties. The larger the order the more free trees and plants you get. "Why pay more?"

#### DECIDUOUS TREES

Let us estimate on your landscaping. We can save you 50 to 60 per cent. and guarantee stock to grow.

#### LANDSCAPE GARDENING

The home out-of-doors should be as attractive and beautiful as indoors. Our landscape architects have published a work on landscape grading—fully illustrated with planting plans and views, concise, easy to understand and practical. It will show you how to make your home grounds beautiful and artistic—at a moderate expense. Trees and shrubs greatly enhance the value of real estate. The supply of this publication is limited, but a copy will be sent free to those who are interested in beautifying their home grounds. Write now and let us know the particulars.

#### ORNAMENTAL DEPARTMENT

We can supply some ornamentals 20 feet in height for landscape work. Formal and natural landscaping. Japanese and Italian gardens. We have an expert to do this work, not an amateur.

We can supply a limited number of the famous American-made Japanese Maple at prices astonishingly low.

#### ACER POLYMORPHUM ASTROPURPUREUM (JAPANESE MAPLE)

The best blood cut leaved Maple.

|                   | Each   | Pair    |
|-------------------|--------|---------|
| 7 to 8 feet.....  | \$7.00 | \$13.00 |
| 6 to 7 feet.....  | 6.00   | 11.00   |
| 5 to 6 feet.....  | 5.00   | 9.00    |
| 4 to 5 feet.....  | 4.00   | 7.00    |
| 3 to 4 feet.....  | 2.50   | 4.50    |
| 2 to 3 feet.....  | 2.00   | 3.75    |
| 1½ to 2 feet..... | 1.50   | 2.75    |

Standard or tree form, 75 cents per tree extra.

#### ACER JAPONICUM AUREUM (GOLDEN LEAVED JAPANESE MAPLE)

|                   | Each   | Pair   |
|-------------------|--------|--------|
| 1½ to 2 feet..... | \$2.50 | \$4.50 |

We can supply all other varieties of Japanese Maple; prices on request.

#### ACER PLATANOIDES (NORWAY MAPLE)

Several times transplanted. Good straight trees.

|                           | Each   | 10     | 100     |
|---------------------------|--------|--------|---------|
| 6 to 8 feet.....          | \$0.60 | \$5.50 | \$45.00 |
| 8 to 10 feet.....         | .80    | 7.50   | 60.00   |
| 1¼ to 1½ caliper.....     | 1.10   | 10.00  | 90.00   |
| 2 to 2½ caliper.....      | 3.00   | 27.50  | 225.00  |
| 3 to 3½ caliper, specimen | 7.50   | 65.00  | 600.00  |
| 4 to 5 caliper, specimen  | 9.00   | 80.00  | 700.00  |

#### ACER PLATANOIDES SCHWEDLERI (PURPLE LEAF MAPLE)

|                   | Each   | 10      |
|-------------------|--------|---------|
| 6 to 8 feet.....  | \$1.35 | \$12.00 |
| 8 to 10 feet..... | 1.75   | 16.00   |

Can supply tree as large as 3 to 4 inches in caliper. Let us know your needs.

#### ACER DASYCARPUM, WIERS (CUT LEAF MAPLE)

|                      | Each   | 10     |
|----------------------|--------|--------|
| 6 to 8 feet.....     | \$0.50 | \$4.50 |
| 8 to 10 feet.....    | .80    | 7.00   |
| 2 to 2½ caliper..... | 3.00   | 27.50  |

#### ACER CAMPESTRE (ENGLISH CORK MAPLE)

|                  | Each   | 10      |
|------------------|--------|---------|
| 6 to 8 feet..... | \$1.50 | \$12.00 |

**ACER DASYCARPUM ERIOCARPUM (SILVER MAPLE)**

|                   | Each   | 10     |
|-------------------|--------|--------|
| 6 to 8 feet.....  | \$0.40 | \$3.50 |
| 8 to 10 feet..... | .60    | 5.00   |

Can also supply Silver Maple as large as 3 to 4 inches in caliper.

**ORNAMENTAL NO. 2**

|   | Each   | 10     |
|---|--------|--------|
| Almond, White, 3 to 4 feet.....                             | \$0.50 | \$4.50 |
| Almond, Rose, 3 to 4 feet.....                              | .60    | 5.00   |
| Beech, Purple Rivers, 3 to 4 feet.....                      | .75    | 7.00   |
| Beech, Weeping, 6 to 8 feet.....                            | 1.25   | 12.00  |
| Camperdown, Weeping Elm .....                               | 1.25   | 11.50  |
| Purple Leaved Filbert, 2 to 3 feet.....                     | .50    | 4.50   |
| Lombardy Poplar, 8 to 10 feet.....                          | .40    | 3.50   |
| Willow, Kilmarnock .....                                    | 1.00   | 9.00   |
| Plum, Double Flowering, 4 to 6 feet.....                    | .40    | 3.50   |
| Paul's Double Flowering Thorn, 5 to 6 feet.....             | .60    | 5.00   |
| Catalpa, Bungei, 1-year heads, 6-foot stems.....            | .75    | 6.50   |
| Catalpa, Speciosa, 8 to 10 feet.....                        | .35    | 3.00   |
| Elm, American, 6 to 8 feet.....                             | .50    | 4.50   |
| Elm, American, 8 to 10 feet.....                            | .75    | 7.00   |
| Elm, American, 10 to 12 feet.....                           | 1.00   | 9.00   |
| Elm, American, 2 to 3 caliper.....                          | 1.40   | 12.50  |
| Elm, American, 3 to 4 caliper.....                          | 2.00   | 17.50  |
| Elm, American, 4 to 5 caliper.....                          | 3.00   | 25.00  |
| Fringe or Smoke Tree, 3 to 4 feet.....                      | .40    | 3.50   |
| Hydrangea Tree, 3 to 4 feet.....                            | .50    | 4.00   |
| Horse Chestnut, 6 to 8 feet.....                            | 1.00   | 9.00   |
| Lilac, Purple, 2 to 3 feet.....                             | .25    | 2.25   |
| Lilac, White, 2 to 3 feet.....                              | .35    | 3.00   |
| Mountain Ash, European, 6 to 8 feet.....                    | .50    | 4.50   |
| Mulberry, Russian, 6 to 8 feet.....                         | .35    | 3.00   |
| Mulberry, Russian, 8 to 10 feet.....                        | .50    | 4.00   |
| Carolina Poplar, 4 to 6 feet.....                           | .20    | 1.50   |
| Carolina Poplar, 6 to 8 feet.....                           | .30    | 2.50   |
| Carolina Poplar, 8 to 10 feet.....                          | .40    | 3.50   |
| Carolina Poplar, 10 to 12-feet.....                         | .50    | 4.00   |
| Prunus Pissardi, 4 to 5 feet.....                           | .40    | 3.50   |
| Teas, Weeping Mulberry, 2-year heads.....                   | 1.50   | 12.50  |
| Willow, Babylonica, 6 to 8 feet.....                        | .50    | 4.00   |
| Oak, Pin, 6 to 8 feet, $\frac{3}{4}$ to 1 inch caliper..... | .50    | 3.50   |
| Linden, European. Prices on request.                        |        |        |

**NOTE.**—We can supply all varieties of ornamental trees, some as large as 5 inches in caliper. Let us know your needs and we will quote prices on same.

**ORNAMENTAL DECIDUOUS SHRUBS**

|   | Each   | 10     |
|---|--------|--------|
| Azalea, Mollis, 12 to 15 inches.....                  | \$0.75 | \$7.50 |
| Almond, Dwarf White, 2 to 3 feet.....                 | .40    | 3.50   |
| Althea, Double Rose of Sharon, 2 to 3 feet.....       | .25    | 2.00   |
| Butterfly Bush, 2 to 3 feet.....                      | .25    | 2.25   |
| Calycanthus, Sweet-scented Shrub, 2 to 3 feet.....    | .30    | 2.50   |
| Cornus, Elegantissima, 2 to 3 feet.....               | .50    | 4.00   |
| Currant, Double Crimson, 2 to 3 feet.....             | .40    | 3.50   |
| Currant, Yellow Flowering, 2 to 3 feet.....           | .50    | 4.00   |
| Deutzia, Candida, 2 to 3 feet.....                    | .25    | 2.25   |
| Deutzia, Crenata, 2 to 3 feet.....                    | .30    | 2.50   |
| Deutzia, Gracilis, 1 to 1 $\frac{1}{2}$ feet.....     | .15    | 1.50   |
| Deutzia, Pride of Rochester, 2 to 3 feet.....         | .25    | 2.25   |
| Elder, Golden, 2 to 3 feet.....                       | .25    | 2.25   |
| Elder, Golden, 3 to 4 feet.....                       | .35    | 3.00   |
| Forsythia Verdissima, 2 to 3 feet.....                | .25    | 2.25   |
| Forsythia Suspensa, 2 to 3 feet.....                  | .30    | 2.50   |
| Cranberry, High Bush, 2 to 3 feet.....                | .25    | 2.25   |
| Hydrangea, Hills of Snow, 2 to 3 feet.....            | .40    | 3.75   |
| Hydrangea, P. G., 2 to 3 feet.....                    | .25    | 2.25   |
| Japan Quince, 2 to 3 feet.....                        | .25    | 2.25   |
| Kerria Japonica, 2 to 3 feet.....                     | .25    | 2.25   |
| Kerria Japonica, var., 1 $\frac{1}{2}$ to 2 feet..... | .40    | 3.50   |

|   |     |      |
|---|-----|------|
| Snowberry, Red, 2 to 3 feet.....        | .25 | 2.50 |
| Snowberry, White, 2 to 3 feet.....      | .25 | 2.50 |
| Spirea, Aint Waterer, 1½ to 2 feet..... | .30 | 2.50 |
| Spirea, Aurea, 2 to 3 feet.....         | .25 | 2.00 |
| Spirea, Billardi, 2 to 3 feet.....      | .25 | 2.25 |
| Spirea, Bumalda, 1 to 2 feet.....       | .30 | 2.50 |
| Spirea, Collosa Alba, 1 to 2 feet.....  | .30 | 2.50 |
| Spirea, Douglasii, 2 to 3 feet.....     | .25 | 2.25 |
| Spirea, Van Houttie, 2 to 3 feet.....   | .25 | 2.00 |
| Spirea, Van Houttie, 3 to 4 feet.....   | .30 | 2.50 |
| Syringa, Coronarius, 2 to 3 feet.....   | .25 | 2.25 |
| Syringa, Mock Orange, 2 to 3 feet.....  | .25 | 2.25 |
| Weigelia, Rosea, 2 to 3 feet.....       | .35 | 3.00 |
| Weigelia, var., 2 to 3 feet.....        | .35 | 3.00 |
| Snowball, Japan, 2 to 3 feet.....       | .40 | 3.50 |
| Snowball, Common, 2 to 3 feet.....      | .30 | 2.50 |
| Weigelia, Eva Rathke, 2 to 3 feet.....  | .35 | 3.00 |
| Weigelia, Candida .....                 |     |      |
| Weigella, Desboisii, 2 to 3 feet.....   | .35 | 3.00 |
| Weigelia, Van Houttie, 2 to 3 feet..... | .35 | 3.00 |
| Sumac, Fern Leaf, 2 to 3 feet.....      | .50 | 4.00 |

Can also supply all other varieties of shrubs. Let us know your wants. Owing to the size of this price list it is impossible to list all varieties, but we have anything that grows.

#### CLIMBING AND TRAILING SHRUBS

|   | Each   | 10     |
|---|--------|--------|
| Ampelopsis Veitchii, 2-year No. 1.....            | \$0.18 | \$1.50 |
| Ampelopsis Quinquefolia, 2-year No. 1.....        | .20    | 1.75   |
| Bigonia, Trumpet Vine, 2-year No. 1.....          | .25    | 2.00   |
| Clematis, Duchess of Edinburgh, 2-year No. 1..... | .50    | 4.50   |
| Clematis, Henryii, 2-year No. 1.....              | .50    | 4.00   |
| Clematis, Mad, Ed Andre, 2-year No. 1.....        | .50    | 4.00   |
| Clematis, Paniculata, 2-year No. 1.....           | .25    | 2.00   |
| Clematis, Paniculata, 3-year No. 1.....           | .35    | 3.00   |
| Clematis, Ramona, 2-year No. 1.....               | .50    | 4.50   |
| Clematis, Jackmanni, 2-year No. 1.....            | .50    | 4.00   |
| Dutchman's Pipe, 2-year No. 1.....                | .65    | 6.50   |
| Honeysuckle, Hall's Japan, 2 to 3 feet.....       | .25    | 2.25   |
| Honeysuckle, Monthly Fragrant, 2 to 3 feet.....   | .35    | 3.00   |
| Honeysuckle, Scarlet Trumpet, 2 to 3 feet.....    | .35    | 3.00   |
| Honeysuckle, Fragrantissima, 2 to 3 feet.....     | .35    | 3.00   |
| Honeysuckle, White Tartarian, 2 to 3 feet.....    | .30    | 3.00   |
| Honeysuckle, Red Tartarian, 2 to 3 feet.....      | .35    | 3.50   |
| Honeysuckle, Pink Tartarian, 2 to 3 feet.....     | .40    | 3.75   |
| English Ivy, Fine, 2 to 3 feet.....               | .30    | 2.50   |
| Variegated Ivy, 2 to 3 feet.....                  | .40    | 3.50   |
| Matromony Vine .....                              |        |        |
| Wistaria, Purple .....                            | .50    | 4.00   |
| Wistaria, White .....                             | .65    | 6.00   |

And all other varieties of Climbers. Prices on request.

#### BULBS, BULBOUS PLANTS AND PERENNIALS

Not less than 6 Cannas of a variety will be sold. Not less than 6 Tuberoses or 10 Gladioli will be sold, for we quote wholesale prices on same. Compare our prices and see what you save by dealing with us.

|   | Each   | 6 | 10 | 12     | 25     |
|---|--------|---|----|--------|--------|
| Achimenes, 40 varieties.....              |        |   |    | \$0.85 | \$1.60 |
| Achimenes, mixed .....                    |        |   |    | .75    | 1.40   |
| Apios Tuberosa, tub-rooted Wistaria ..... | \$0.30 |   |    | .50    | .90    |

#### AMARYLLIS BULBS

Prices on request. Not less than 12 sold.

#### CALADIUM ESCULENTUM (ELEPHANT EARS)

|   | Each   | 6      | 10     | 12     |
|---|--------|--------|--------|--------|
| Bulbs, 6 to 8 inches circumference.....   | \$0.10 | \$0.40 | \$0.60 | \$0.65 |
| Bulbs, 8 to 10 inches circumference.....  | .20    | .80    | 1.20   | 1.25   |
| Bulbs, 10 to 12 inches circumference..... | .25    | 1.00   | 1.40   | 1.50   |
| Bulbs, 13 to 14 inches circumference..... | .30    | 1.20   | 1.80   | 2.00   |

#### FANCY-LEAVED CALADIUM BULBS

The finest and most extensive stock ever offered in the United States.

Fifty varieties. Extra fine Bulbs. Not less than 6 of a variety will be sold, unless mixed.

|   | 6      | 12     | 25     |
|---|--------|--------|--------|
| Named Varieties .....   | \$2.00 | \$4.00 | \$8.00 |
| Mixed Varieties .....   | 1.50   | 3.00   | 6.00   |
| Cinnamon Vines, large Bulbs.....  | .40    | .75    | ....   |
| Calla, Alba picta.....  | .45    | .90    | 1.75   |
| Cooperia Drummondii (very fragrant star-shaped flowers; odor of Primroses)..... | .35    | .60    | 1.20   |
| Gloxinia Erecta Superbissima.....   | .60    | 1.20   | 2.40   |
| Gloxinia, New Emperor Hybrida (finest strain in the world) .....                | .80    | 1.50   | 3.00   |

#### HARDY LILIES. SUMMER FLOWERING. EXTRA FINE

|                                      | 6      | 12     | 25     |
|--------------------------------------|--------|--------|--------|
| Auratum, Gold Band Lily.....         | \$0.75 | \$1.50 | \$2.75 |
| Yellow Lily .....                    | 1.00   | 2.00   | 3.50   |
| Red Lily .....                       | 1.00   | 2.00   | 3.50   |
| Painted Chief, Bright Red.....       | 1.50   | 2.75   | 5.00   |
| Tennifolium, Orange and Crimson..... | 1.00   | 2.00   | 3.50   |
| Tigrinum Splendens .....             | .75    | 1.50   | 2.75   |

#### TUBEROSES

|   | Each   | 6      | 10     | 25     |
|---|--------|--------|--------|--------|
| Extra Fine Dwarf Pearl, 4 to 6 inches.....  | .....  | .....  | \$0.25 | \$0.50 |
| Extra Fine Dwarf Pearl, 3 to 4 inches.....  | .....  | .....  | .18    | .35    |
| Armstrong's Everblooming .....  | .....  | .....  | .60    | 1.25   |
| Alrino .....  | .....  | .....  | .60    | 1.25   |
| Variegated Leaf (very fine).....  | .....  | .....  | .60    | 1.25   |
| Funkia's, Blue Lily-shaped Flowers (large clumps; fine for borders; striped leaf leaf; equal to four plants)..... | \$0.35 | \$1.80 | 3.00   | .....  |
| Iris, Japanese .....  | .12    | .65    | ....   | ....   |
| Over fifty kinds. Collections of fifty different kinds only \$5.00.   |        |        |        |        |

#### CANNAS, THE WORLD'S GREATEST SUMMER FLOWERING BULBS

##### ORCHID FLOWERING CANNAS

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Allemania, 4 to 5 feet (green foliage, scarlet and yellow) .....              | \$0.30 | \$0.50 | \$3.50 |
| Austria, 5 feet (pure canary yellow) .....                                    | .25    | .40    | 2.50   |
| America, 4 1/2 feet (bronze foliage, scarlet with yellow throat; extra) ..... | .35    | .60    | 4.00   |
| Burbank, 4 1/2 feet (gold and yellow; large heads) .....                      | .30    | .50    | 3.00   |
| Italia, 4 1/2 feet (red bordered yellow) .....                                | .30    | .50    | 3.50   |
| Mrs. Kate Gray, 6 feet (scarlet with gold) .....                              | .35    | .70    | 4.00   |
| Pennsylvania, 5 feet (deep scarlet) .....                                     | .35    | .60    | 4.00   |
| Wyoming, 7 feet (bronze-leaved orange-yellow) .....                           | .40    | .75    | 4.50   |
| New Pillar of Fire, 6 to 7 feet (crimson scarlet) .....                       | .50    | .90    | 5.00   |

##### RED FLOWERING, GREEN FOLIAGE

|  | 6      | 12     | 100    |
|--|--------|--------|--------|
| A. Bouvier, 5 feet (dark crimson) .....                              | \$0.35 | \$0.60 | \$3.50 |
| Black Prince, 3 1/2 feet (velvety maroon) .....                      | .35    | .60    | 4.50   |
| Alice Roosevelt, 4 feet (deep crimson) .....                         | .40    | .70    | 6.00   |
| Chicago, 4 1/2 feet (deep, clear vermillion) .....                   | .35    | .60    | 4.00   |
| Express, 2 1/2 feet (immense heads of scarlet crimson flowers) ..... | .45    | .80    | 6.00   |
| Crimson Bedder, 3 feet (intense scarlet) .....                       | .35    | .60    | 4.75   |

##### ORANGE FLOWERING CANNAS

|  | 6      | 12     | 100    |
|--|--------|--------|--------|
| T. Colette Rochaine, 4 1/2 feet (fine bedder, extra value) ..... | \$0.35 | \$0.60 | \$4.50 |
| Improved Stella Kanst, 4 feet (bright orange) .....              | .40    | .70    | 5.00   |
| Secretary Chabanne, 4 feet (right orange; it's a beauty) .....   | .35    | .60    | 4.00   |

##### BRONZE-LEAVED RED FLOWERING

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Black Beauty, 5 feet (extra fine foliage; true) ... | \$0.45 | \$0.85 | \$7.00 |

|  |     |      |       |
|--|-----|------|-------|
| Egandale, 4 feet (currant red, fine bedder) . . . . .  | .35 | .70  | 4.50  |
| Hiawatha, 3½ feet (rosy pink; one of the best; try it) . . . . .   | .45 | .85  | 7.00  |
| King Humbert, 4 feet (orange scarlet; the greatest of all Cannas) . . . . .                                      | .60 | 1.15 | 8.00  |
| Musæfolia, 8 feet (the best for center) . . . . .  | .30 | .50  | 4.00  |
| Metallica, 7 feet (immense foliage) . . . . .  | .25 | .40  | 3.50  |
| Robusta Perfecta, 7 feet . . . . .   | .30 | .50  | 4.00  |
| President Meyer, 4 feet (rich cherry carmine; sub. for King Humbert) . . . . .                                   | .30 | .60  | 4.50  |
| Shenandoah, 5 feet (flowers rich pink) . . . . .   | .40 | .75  | 5.00  |
| Wm. Saunders, 3½ feet (new; the finest ever introduced; bright crimson scarlet; fine for border; true) . . . . . | .75 | 1.25 | 10.00 |
| Wyoming, 7 feet (Orange yellow) . . . . .  | .40 | .75  | 4.50  |

#### YELLOW SHADES AND SPOTTED

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Buttercup, 3½ feet (clear golden yellow) . . . . .  | \$0.35 | \$0.70 | \$5.00 |
| Coronet, 4½ feet (beautiful golden yellow) . . . . .  | .30    | .50    | 4.00   |
| Florence Vaughan, 5 feet (yellow spotted crimson)   | .30    | .50    | 4.00   |
| Gladiator, 4 feet (enormous trusses of blooms; flowers are bright yellow thickly spotted crimson; valuable bedding variety) . . . . . | .50    | .75    | 4.50   |

#### RED GOLD-EDGED CANNAS

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Gladioflora (scarlet, changing to salmon pink with gold edge border; flowers look like a large Gladiolus, 3¼ to 4 feet) . . . . . | \$0.40 | \$0.70 | \$4.50 |
| Pink Mad. Crozy, 3 feet (deep pink, bordered yellow; very rare) . . . . .   | .60    | 1.00   | 8.00   |
| Mme. Crozy, 4½ feet (vermilion with gold border)  | .40    | .75    | 4.50   |
| Oscoda, 2½ feet (bright red with a rich yellow border) . . . . .  | .40    | .75    | 4.50   |
| Souv. De Ant Crozy, 4 feet (crimson with broad gold band) . . . . .   | .35    | .60    | 4.50   |

#### PINK FLOWERING CANNAS

|  | 6      | 12     | 100     |
|--|--------|--------|---------|
| The P. O. I. Co. Favorite, 5 feet (the greatest of all pinks; large heads of shell-pink flowers) .                           | \$0.65 | \$1.25 | \$10.00 |
| Martha Washington, 2½ feet (bright pink; large trusses; a great bedder) . . . . .  | .35    | .65    | 4.50    |
| Venus, 3½ feet (new; the beautiful flowers are of a soft rosy pink, with a pretty mottled border of creamy yellow) . . . . . | .40    | .75    | 5.00    |
| Louise, 5 feet (rose carmine, shaded with red) . . .   | .30    | .55    | 4.00    |
| West Grove, 5 feet (immense flowers of sea-shell pink) . . . . .   | .35    | .60    | 4.50    |

#### WHITE AND CREAM SHADES

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Alba Rosea, 4 feet (very beautiful; cream white, shading to peach blossom) . . . . .              | \$0.40 | \$0.75 | \$5.00 |
| Alsace, 3½ feet (creamy white; a fine bedder) . .   | .35    | .60    | 4.00   |
| Mount Blanc Improved, 3 feet (large pure white; extra fine; the best white Canna; try it) . . . . | .65    | 1.25   | 9.00   |
| Evolution, 4 feet (bronze foliage; cream white, shading of light salmon; a winner) . . . . .      | .45    | .90    | 6.00   |

#### MIXED CANNAS TO COLOR

The Cannas are mixed for those who do not want 6 of each variety, so here they can buy 6 or 12 Cannas mixed for less than they could buy them separately. Kindly state, when ordering, whether you want dwarf, medium or tall varieties.

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Red Flowering (dwarf, medium, tall) . . . . .   | \$0.30 | \$0.45 | \$3.00 |
| Pink Flowering (dwarf, medium, tall) . . . . .  | .30    | .45    | 3.00   |
| Red Goldenedged Flowering (dwarf, medium, tall) | .30    | .50    | 3.50   |

|   |        |        |        |
|---|--------|--------|--------|
| Yellow Flowering (dwarf, medium, tall).....   | .30    | .45    | 3.50   |
| Orchid Flowering (dwarf, medium, tall).....   | .30    | .45    | 4.50   |
| Bronze Leaved (dwarf, medium, tall).....  | .30    | .40    | 3.50   |
| All Colors Mixed (dwarf, medium, tall).....   | .35    | .50    | 2.75   |
|   | 5      | 10     | 50     |
| Hardy Phlox (named varieties).....  | \$0.75 | \$1.25 | \$6.00 |
| Mixed Phlox (best varieties).....   | .65    | 1.10   | 5.00   |
| Iris German (mixed or named; Charles Dickens,<br>Canary Bird, Sapho, Florentina Alba, Blue,<br>Mount Blanc, Innocence, Mme. Chereau, Fra-<br>grance, Rebecca, Queen of the Gypsies, etc.) ..... | .30    | .60    | 2.50   |
| Iris, Siberica or Orientalis (extra fine).....  | .40    | .70    | 3.00   |
| Bleeding Heart .....  | .85    | 1.60   | 7.50   |
| Hollyhock (double pink, double rose).....   | .60    | 1.00   | 4.75   |
| Hollyhock (double white, double yellow).....  | .65    | 1.10   | 5.00   |
|   | Each   | 10     |        |
| Yucca (2-year clumps).....  | \$0.25 | \$2.25 | ....   |

Can also supply all varieties of Bedding Plants, Perennials, Ferns, Vegetable Plants, Sweet Potato Plants, etc. Let us know your wants. We can save you money.

### EVERGREENS

We can supply some Evergreens as large as 15 feet high for landscaping. Let us hear from you.

We can supply the finest Evergreens in the country. Can give you small or large specimens. All Evergreens are from two to four times transplanted, which is necessary to produce fibrous roots. Every one a specimen and dug with a ball of earth and sewed in burlap. If it is not listed here we have it. Let us know your wants.

|   | Each   | Pair   |
|---|--------|--------|
| Japanese Fir, 3 1/2 to 4 feet.....                                    | \$5.00 | \$9.00 |
| Japanese Fir, 6 to 7 feet.....  | 7.50   | 14.00  |
| Cryptomeria Lobbi Comp., 2 to 2 1/2 feet.....                         | 2.25   | 4.00   |
| Chinese Juniper, 2 to 2 1/2 feet.....                                 | 2.75   | 5.00   |
| Chinese Juniper, 3 1/2 to 4 feet.....                                 | 3.50   | 7.00   |
| Canadian Juniper, 1 1/2 feet broad.....                               | 1.00   | 2.00   |
| Chinese Juniper, Variegated, 1 to 1 1/2 feet.....                     | 1.00   | 1.90   |
| Chinese Juniper, Variegated, 2 to 2 1/2 feet.....                     | 2.00   | 4.00   |
| Chinese Juniper, Variegated, 5 to 6 feet.....                         | 5.00   | 9.00   |
| Chinensis Pfitzeriana, 1 1/2 to 2 feet.....                           | 1.50   | 2.75   |
| Chinensis Pfitzeriana, 3 1/2 to 4 feet (specimen).....                | 6.00   | 11.50  |
| Chinensis Pfitzeriana, 5 to 5 1/2 feet (specimen).....                | 9.00   | 17.50  |
| Chinensis Pfitzeriana, 6 to 7 feet (specimen).....                    | 15.00  | 27.50  |
| Chinensis Reevesiana, 1 1/2 to 2 feet.....                            | 1.75   | 3.25   |
| Chinensis Reevesiana, 2 1/2 to 3 feet.....                            | 2.50   | 4.50   |
| Golden Spreading Juniper, Communis Aurea, 1 to 1 1/2 feet broad ..... | 1.00   | 2.00   |
| Golden Spreading Juniper, Communis Aurea, 2 1/2 to 3 feet broad ..... | 4.00   | 7.50   |
| Juniperus Japonica Variegata (silver tipped), 2 to 2 1/2 feet .....   | 2.50   | 4.75   |
| Juniperus Japonica Aurea, Golden Japanese. 2 to 3 feet.               | 2.50   | 4.75   |
| Juniperus Recurva Squamata, 1 1/2 to 2 feet broad...                  | 2.00   | 4.00   |
| Juniperus Recurva Squamata, 2 to 2 1/2 feet broad...                  | 4.00   | 7.50   |
| Juniperus Sabina, 1 1/2 to 2 feet.....                                | 1.00   | 2.00   |
| Juniperus Sabina, 3 1/2 to 4 feet.....                                | 3.00   | 6.00   |
| Juniperus Sabina, Creeping, 12 to 15 inches broad.....                | 2.00   | 4.00   |
| Juniperus Sabina, Creeping, 2 to 2 1/2 feet broad.....                | 3.50   | 7.00   |
| Juniperus Stricta, 1 1/2 to 2 feet.....                               | 1.00   | 2.00   |
| Juniperus Virginiana, Red Cedar, 3 to 3 1/2 feet.....                 | 2.50   | 4.50   |
| Juniperus Virginiana, Red Cedar, 4 1/2 to 5 feet.....                 | 4.00   | 7.50   |
| Juniperus Virginiana Cannartii. 2 to 2 1/2 feet.....                  | 2.75   | 5.00   |
| Juniperus Virginiana Cannartii, 3 1/2 to 4 feet.....                  | 4.00   | 7.50   |
| Juniperus Virginiana Cylindrica, 4 to 5 feet.....                     | 5.00   | 9.00   |
| Juniperus Virginiana Cylindrica, 6 to 7 feet.....                     | 7.00   | 13.00  |

|   |     |      |       |
|---|-----|------|-------|
| Egandise, 4 feet (currant red, fine bedder).....  | .35 | .70  | 4.50  |
| Hiawatha, 3 1/2 feet (rosy pink; one of the best; try it) .....   | .45 | .85  | 7.00  |
| King Humbert, 4 feet (orange scarlet; the greatest of all Cannas) .....   | .60 | 1.15 | 8.00  |
| Musæfolia, 8 feet (the best for center) .....   | .30 | .50  | 4.00  |
| Metallica, 7 feet (immense foliage) .....   | .25 | .40  | 3.50  |
| Robusta Perfecta, 7 feet.....   | .30 | .50  | 4.00  |
| President Meyer, 4 feet (rich cherry carmine; sub. for King Humbert) .....                                      | .30 | .60  | 4.50  |
| Shenandoah, 5 feet (flowers rich pink) .....  | .40 | .75  | 5.00  |
| Wm. Saunders, 3 1/2 feet (new; the finest ever introduced; bright crimson scarlet; fine for border; true) ..... | .75 | 1.25 | 10.00 |
| Wyoming, 7 feet (Orange yellow).....  | .40 | .75  | 4.50  |

#### YELLOW SHADES AND SPOTTED

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Buttercup, 3 1/2 feet (clear golden yellow).....  | \$0.35 | \$0.70 | \$5.00 |
| Coronet, 4 1/2 feet (beautiful golden yellow) .....   | .30    | .50    | 4.00   |
| Florence Vaughan, 5 feet (yellow spotted crimson) .....   | .30    | .50    | 4.00   |
| Gladiator, 4 feet (enormous trusses of blooms; flowers are bright yellow thickly spotted crimson; valuable bedding variety) ..... | .50    | .75    | 4.50   |

#### RED GOLD-EDGED CANNAS

|  | 6      | 12     | 100    |
|--|--------|--------|--------|
| Gladioflora (scarlet, changing to salmon pink with gold edge border; flowers look like a large Gladiolus, 3 1/4 to 4 feet) ..... | \$0.40 | \$0.70 | \$4.50 |
| Pink Mad. Crozy, 3 feet (deep pink, bordered yellow; very rare) .....  | .60    | 1.00   | 8.00   |
| Mme. Crozy, 4 1/2 feet (vermilion with gold border) .....  | .40    | .75    | 4.50   |
| Oscoda, 2 1/2 feet (bright red with a rich yellow border) .....  | .40    | .75    | 4.50   |
| Souv. De Ant Crozy, 4 feet (crimson with broad gold band) .....  | .35    | .60    | 4.50   |

#### PINK FLOWERING CANNAS

|   | 6      | 12     | 100     |
|---|--------|--------|---------|
| The P. O. I. Co. Favorite, 5 feet (the greatest of all pinks; large heads of shell-pink flowers) .....                      | \$0.65 | \$1.25 | \$10.00 |
| Martha Washington, 2 1/2 feet (bright pink; large trusses; a great bedder) .....  | .35    | .65    | 4.50    |
| Venus, 3 1/2 feet (new; the beautiful flowers are of a soft rosy pink, with a pretty mottled border of creamy yellow) ..... | .40    | .75    | 5.00    |
| Louise, 5 feet (rose carmine, shaded with red) .....  | .30    | .55    | 4.00    |
| West Grove, 5 feet (immense flowers of sea-shell pink) .....  | .35    | .60    | 4.50    |

#### WHITE AND CREAM SHADES

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Alba Rosea, 4 feet (very beautiful; cream white, shading to peach blossom) .....                | \$0.40 | \$0.75 | \$5.00 |
| Alsace, 3 1/2 feet (creamy white; a fine bedder) .....  | .35    | .60    | 4.00   |
| Mount Blanc Improved, 3 feet (large pure white; extra fine; the best white Canna; try it) ..... | .65    | 1.25   | 9.00   |
| Evolution, 4 feet (bronze foliage; cream white, shading of light salmon; a winner) .....        | .45    | .90    | 6.00   |

#### MIXED CANNAS TO COLOR

The Cannas are mixed for those who do not want 6 of each variety, so here they can buy 6 or 12 Cannas mixed for less than they could buy them separately. Kindly state, when ordering, whether you want dwarf, medium or tall varieties.

|   | 6      | 12     | 100    |
|---|--------|--------|--------|
| Red Flowering (dwarf, medium, tall) .....             | \$0.30 | \$0.45 | \$3.00 |
| Pink Flowering (dwarf, medium tall) .....             | .30    | .45    | 3.00   |
| Red Goldenedged Flowering (dwarf, medium, tall) ..... | .30    | .50    | 3.50   |

|   |        |        |        |
|---|--------|--------|--------|
| Yellow Flowering (dwarf, medium, tall).....   | .30    | .45    | 3.50   |
| Orchid Flowering (dwarf, medium, tall).....   | .30    | .45    | 4.50   |
| Bronze Leaved (dwarf, medium, tall).....  | .30    | .40    | 3.50   |
| All Colors Mixed (dwarf, medium, tall).....   | .35    | .50    | 2.75   |
|   | 5      | 10     | 50     |
| Hardy Phlox (named varieties).....  | \$0.75 | \$1.25 | \$6.00 |
| Mixed Phlox (best varieties).....   | .65    | 1.10   | 5.00   |
| Iris German (mixed or named; Charles Dickens,<br>Canary Bird, Sapho, Florentina Alba, Blue,<br>Mount Blanc, Innocence, Mme. Chereau, Fra-<br>grance, Rebecca, Queen of the Gypsies, etc.).. | .30    | .60    | 2.50   |
| Iris, Siberica or Orientalis (extra fine).....  | .40    | .70    | 3.00   |
| Bleeding Heart .....  | .85    | 1.60   | 7.50   |
| Hollyhock (double pink, double rose).....   | .60    | 1.00   | 4.75   |
| Hollyhock (double white, double yellow).....  | .65    | 1.10   | 5.00   |
|   | Each   | 10     |        |
| Yucca (2-year clumps).....  | \$0.25 | \$2.25 | ....   |

Can also supply all varieties of Bedding Plants, Perennials, Ferns, Vegetable Plants, Sweet Potato Plants, etc. Let us know your wants. We can save you money.

### EVERGREENS

We can supply some Evergreens as large as 15 feet high for landscaping. Let us hear from you.

We can supply the finest Evergreens in the country. Can give you small or large specimens. All Evergreens are from two to four times transplanted, which is necessary to produce fibrous roots. Every one a specimen and dug with a ball of earth and sewed in burlap. If it is not listed here we have it. Let us know your wants.

|  | Each   | Pair   |
|--|--------|--------|
| Japanese Fir, 3 1/2 to 4 feet.....                                       | \$5.00 | \$9.00 |
| Japanese Fir, 6 to 7 feet.....   | 7.50   | 14.00  |
| Cryptomeria Lobbi Comp., 2 to 2 1/2 feet.....                            | 2.25   | 4.00   |
| Chinese Juniper, 2 to 2 1/2 feet.....                                    | 2.75   | 5.00   |
| Chinese Juniper, 3 1/2 to 4 feet.....                                    | 3.50   | 7.00   |
| Canadian Juniper, 1 1/2 feet broad.....                                  | 1.00   | 2.00   |
| Chinese Juniper, Variegated, 1 to 1 1/2 feet.....                        | 1.00   | 1.90   |
| Chinese Juniper, Variegated, 2 to 2 1/2 feet.....                        | 2.00   | 4.00   |
| Chinese Juniper, Variegated, 5 to 6 feet.....                            | 5.00   | 9.00   |
| Chinensis Pfitzeriana, 1 1/2 to 2 feet.....                              | 1.50   | 2.75   |
| Chinensis Pfitzeriana, 3 1/2 to 4 feet (specimen).....                   | 6.00   | 11.50  |
| Chinensis Pfitzeriana, 5 to 5 1/2 feet (specimen).....                   | 9.00   | 17.50  |
| Chinensis Pfitzeriana, 6 to 7 feet (specimen).....                       | 15.00  | 27.50  |
| Chinensis Reevesiana, 1 1/2 to 2 feet.....                               | 1.75   | 3.25   |
| Chinensis Reevesiana, 2 1/2 to 3 feet.....                               | 2.50   | 4.50   |
| Golden Spreading Juniper, Communis Aurea, 1 to 1 1/2<br>feet broad ..... | 1.00   | 2.00   |
| Golden Spreading Juniper, Communis Aurea, 2 1/2 to 3<br>feet broad ..... | 4.00   | 7.50   |
| Juniperus Japonica Variegata (silver tipped), 2 to 2 1/2<br>feet .....   | 2.50   | 4.75   |
| Juniperus Japonica Aurea, Golden Japanese. 2 to 3 feet.                  | 2.50   | 4.75   |
| Juniperus Recurva Squamata, 1 1/2 to 2 feet broad...                     | 2.00   | 4.00   |
| Juniperus Recurva Squamata, 2 to 2 1/2 feet broad...                     | 4.00   | 7.50   |
| Juniperus Sabina, 1 1/2 to 2 feet.....                                   | 1.00   | 2.00   |
| Juniperus Sabina, 3 1/2 to 4 feet.....                                   | 3.00   | 6.00   |
| Juniperus Sabina, Creeping, 12 to 15 inches broad.....                   | 2.00   | 4.00   |
| Juniperus Sabina, Creeping, 2 to 2 1/2 feet broad.....                   | 3.50   | 7.00   |
| Juniperus Stricta, 1 1/2 to 2 feet.....                                  | 1.00   | 2.00   |
| Juniperus Virginiana, Red Cedar, 3 to 3 1/2 feet.....                    | 2.50   | 4.50   |
| Juniperus Virginiana, Red Cedar, 4 1/2 to 5 feet.....                    | 4.00   | 7.50   |
| Juniperus Virginiana Cannartii. 2 to 2 1/2 feet.....                     | 2.75   | 5.00   |
| Juniperus Virginiana Cannartii, 3 1/2 to 4 feet.....                     | 4.00   | 7.50   |
| Juniperus Virginiana Cylindrica, 4 to 5 feet.....                        | 5.00   | 9.00   |
| Juniperus Virginiana Cylindrica, 6 to 7 feet.....                        | 7.00   | 13.00  |

|  |       |       |
|--|-------|-------|
| <i>Juniperus Virginiana</i> Elegantissima Lee, Golden Tipped,<br>1 $\frac{1}{2}$ to 2 feet.....                        | 1.25  | 2.25  |
| <i>Juniperus Virginiana</i> Elegantissima Lee, Golden Tipped,<br>3 $\frac{1}{2}$ to 4 feet.....                        | 3.00  | 5.50  |
| <i>Juniperus Virginiana</i> Glauca, Blue Red Cedar, 2 to 2 $\frac{1}{2}$<br>feet .....                                 | 2.00  | 3.75  |
| <i>Juniperus Virginiana</i> Glauca, Blue Red Cedar, 4 to 5 ft.   | 4.50  | 8.50  |
| <i>Juniperus Virginiana</i> Glauca, Blue Red Cedar, 7 to 8 ft.   | 10.00 | 18.50 |
| <i>Juniperus Virginiana</i> Globosa, Globe Red Cedar, 1 $\frac{1}{2}$ to<br>2 feet .....                               | 3.00  | 6.00  |
| <i>Juniperus Virginiana</i> Plumosa, 4 to 5 feet.....  | 4.25  | 8.00  |
| <i>Juniperus Virginiana</i> Schottii, 2 to 2 $\frac{1}{2}$ feet.....   | 2.00  | 3.75  |
| <i>Juniperus Virginiana</i> Schottii, 3 $\frac{1}{2}$ to 4 feet.....   | 3.50  | 6.50  |
| <i>Juniperus Virginiana</i> Schottii, 5 to 6 feet.....   | 6.00  | 11.00 |
| <i>Juniperus Virginiana</i> Tripartita, 2 to 2 $\frac{1}{2}$ feet.....   | 2.00  | 3.75  |
| <i>Picea Excelsa</i> Maxwellii, Dwarf Spruce, 1 $\frac{1}{2}$ to 2 ft. broad   | 4.00  | 7.50  |
| <i>Picea Polita</i> , Tiger Tail Spruce, 3 to 3 $\frac{1}{2}$ feet.....  | 4.00  | 7.50  |
| <i>Picea Polita</i> , Tiger Tail Spruce, 4 to 4 $\frac{1}{2}$ feet.....  | 6.00  | 11.00 |
| <i>Picea Pungens</i> Koster's Glauca, Colorado Blue Spruce,<br>3 to 4 feet.....  | 6.00  | 11.00 |
| <i>Picea Pungens</i> Koster's Glauca, Colorado Blue Spruce,<br>4 to 4 $\frac{1}{2}$ feet.....                          | 8.00  | 15.00 |
| <i>Picea Pungens</i> Glauca Pendula, Weeping Blue Spruce,<br>6 to 7 feet.....  | 10.00 | 18.50 |
| <i>Retinspora Filicoides</i> , 2 to 3 feet.....  | 2.50  | 4.50  |
| <i>Retinspora Fillifera</i> , Thread Leaf Cypress, 1 $\frac{1}{2}$ to 2 ft.  | 1.25  | 2.50  |
| <i>Retinsport Filifera</i> , Thread Leaf Cypress, 3 to 3 $\frac{1}{2}$ ft.   | 3.00  | 5.50  |
| <i>Retinspora Filifera</i> , Thread Leaf Cypress, 6 to 7 ft.   | 7.00  | 13.00 |
| <i>Retinspora Filifera Aurea</i> , Golden Thread Leaved Cy-<br>press, 1 $\frac{1}{2}$ to 2 feet.....                   | 2.50  | 4.50  |
| <i>Retinspora Filifera Aurea</i> , Golden Thread Leaved Cy-<br>press, 3 $\frac{1}{2}$ to 4 feet (heavy specimens)..... | 6.00  | 11.00 |
| <i>Retinspora Obtusa</i> , 1 $\frac{1}{2}$ to 2 feet.....  | 1.25  | 2.25  |
| <i>Retinspora Obtusa</i> , 2 $\frac{1}{2}$ to 3 feet.....  | 2.50  | 4.50  |
| <i>Retinspora Obtusa</i> Crippsii, Golden Cypress, 2 to 2 $\frac{1}{2}$<br>feet .....                                  | 2.50  | 5.00  |
| <i>Retinspora Obtusa</i> Crippsii, Golden Cypress, 2 $\frac{1}{2}$ to 3<br>feet .....                                  | 3.00  | 5.50  |
| <i>Retinspora Obtusa Nana</i> , Dwarf Cypress, 2 to 2 $\frac{1}{2}$ ft..   | 3.50  | 7.00  |
| <i>Retinspora Obtusa Nana</i> , Dwarf Cypress, 3 $\frac{1}{2}$ to 4 ft..   | 6.00  | 11.00 |
| <i>Retinispora Pisifera</i> , 1 to 1 $\frac{1}{2}$ feet.....   | .80   | 1.50  |
| <i>Retinispora Pisifera</i> , 3 to 3 $\frac{1}{2}$ feet.....   | 2.75  | 5.00  |
| <i>Retinispora Pisifera</i> , 4 to 4 $\frac{1}{2}$ feet.....   | 3.50  | 6.00  |
| <i>Retinispora Pisifera Aurea</i> , Golden Cypress, 1 to 1 $\frac{1}{2}$<br>feet .....                                 | .85   | 1.50  |
| <i>Retinispora Pisifera Aurea</i> , Golden Cypress, 2 to 2 $\frac{1}{2}$<br>feet .....                                 | 1.50  | 2.75  |
| <i>Retinispora Pisifera Aurea</i> , Golden Cypress, 3 to 3 $\frac{1}{2}$<br>feet .....                                 | 2.75  | 5.00  |
| <i>Retinispora Piisifera Aurea</i> , Golden Cypress, 8 to 10<br>feet .....   | 8.00  | 15.00 |
| <i>Retinispora Pisifera Aurea</i> , Golden Cypress, 10 to 12<br>feet .....   | 10.00 | 18.00 |
| <i>Retinispora Plumosa</i> , Plum-like Cypress, 1 $\frac{1}{2}$ to 2<br>feet .....                                     | 1.25  | 2.25  |
| <i>Retinispora Plumosa</i> , Plum-like Cypress, 4 to 4 $\frac{1}{2}$<br>feet .....                                     | 3.50  | 6.50  |
| <i>Retinispora Plumosa</i> , Plum-like Cypress, 8 to 10<br>feet .....  | 8.00  | 15.00 |
| <i>Retinispora Plumosa</i> , Plum-like Cypress, 10 to 12<br>feet .....   | 10.00 | 18.00 |
| <i>Retinispora Plumosa Aurea</i> , Golden Cypress, 1 to 1 $\frac{1}{2}$ ft.  | .80   | 1.50  |
| <i>Retinispora Plumosa Aurea</i> , Golden Cypress, 2 to 2 $\frac{1}{2}$ ft.  | 1.50  | 2.75  |
| <i>Retinispora Plumosa Aurea</i> , Golden Cypress, 4 to 4 $\frac{1}{2}$ ft.  | 3.50  | 6.00  |
| <i>Retinispora Plumosa Aurea</i> , Golden Cypress, 8 to 10<br>feet, very broad .....                                   | 10.00 | 18.00 |
| <i>Retinispora Plumosa Aurea</i> , Golden Cypress, 10 to 12<br>feet, very broad .....                                  | 12.00 | 22.50 |
| <i>Retinispora Squarrosa</i> Veitchii, Silver Cypress, 1 $\frac{1}{2}$ to<br>2 feet .....                              | 1.25  | 2.25  |
| <i>Retinispora Squarrosa</i> Veitchii, Silver Cypress, 3 to 3 $\frac{1}{2}$  |       |       |

|  |        |        |
|--|--------|--------|
| feet .....   | 2.75   | 5.00   |
| Sciadopitys Verticillata, Japanese Umbrella Pine, 1 $\frac{1}{2}$ to 2 feet .....                  | 3.00   | 5.00   |
| Sciadopitys Verticillata, Japanese Umbrella Pine, 2 $\frac{1}{2}$ to 3 feet .....                  | 5.00   | 9.00   |
| Taxus Adpressa Stricta, Upright Japanese Yew, 3 $\frac{1}{2}$ to 4 feet .....                      | 5.00   | 9.00   |
| Taxus Cuspidata, Japanese Yew, 2 to 2 $\frac{1}{2}$ feet .....                                     | 2.50   | 4.50   |
| Taxus Cuspidata, Japanese Yew, 3 $\frac{1}{2}$ to 4 feet .....                                     | 6.00   | 11.00  |
| Taxus Repanda, 2 to 2 $\frac{1}{2}$ feet broad .....   | 4.00   | 7.50   |
| Thuya Occidentalis, American Arbor Vitæ, 2 to 2 $\frac{1}{2}$ ft. ....                             | .70    | 1.25   |
| Thuya Occidentalis, American Arbor Vitæ, 3 $\frac{1}{2}$ to 4 ft. ....                             | 1.50   | 2.75   |
| Thuya Occidentalis, American Arbor Vitæ, 5 to 6 ft. ....   | 2.50   | 4.50   |
| Thuya Occidentalis, American Arbor Vitæ, 6 to 7 ft. ....   | 4.00   | 7.00   |
| Thuya Occidentalis, Geo. Peabody Golden Arbor Vitæ, 1 $\frac{1}{2}$ to 2 feet .....                | 1.25   | 2.25   |
| Thuya Occidentalis, Geo. Peabody Golden Arbor Vitæ, 2 $\frac{1}{2}$ to 3 feet .....                | 2.00   | 3.75   |
| Thuya Occidentalis, Geo. Peabody Golden Arbor Vitæ, 5 to 6 feet .....                              | 5.00   | 9.00   |
| Thuya Occidentalis, Geo. Peabody Golden Arbor Vitæ, 2 to 2 $\frac{1}{2}$ feet .....                | 1.25   | 2.25   |
| Thuya Occidentalis Hoveyii, Hovey's Golden Arbor Vitæ, 3 to 3 $\frac{1}{2}$ feet, very heavy ..... | 2.00   | 3.50   |
| Thuya Occidentalis Plicata, Fern Leaved, 3 to 3 $\frac{1}{2}$ feet .....                           | 3.00   | 5.50   |
| Thuya Occidentalis Plicata, Fern Leaved, 4 to 5 feet .....   | 4.50   | 8.50   |
| Thuya Occidentalis Pyramidalis, Pyramidal Arbor Vitæ, 1 $\frac{1}{2}$ to 2 feet .....              | .75    | 1.50   |
| Thuya Occidentalis Pyramidalis, Pyramidal Arbor Vitæ, 4 to 4 $\frac{1}{2}$ feet .....              | 1.75   | 3.00   |
| Thuya Occidentalis Pyramidalis, Pyramidal Arbor Vitæ, 5 to 6 feet .....                            | 2.50   | 4.50   |
| Thuya Occidentalis Siberica (Wariana), 1 to 1 $\frac{1}{2}$ feet .....                             | .75    | 1.40   |
| Thuya Occidentalis Siberica (Wariana), 4 to 5 feet .....   | 4.00   | 7.00   |
| Thuya Occidentalis Siberica (Wariana), 5 to 6 feet .....   | 5.00   | 9.00   |
| Tsuga Canadensis, Hemlock Spruce, 1 $\frac{1}{2}$ to 2 feet .....                                  | 1.00   | 1.75   |
| Tsuga Canadensis, Hemlock Spruce, 4 to 5 feet, heavy specimens .....                               | 5.00   | 9.00   |
| Tsuga Canadensis, Hemlock Spruce, 5 to 6 feet, heavy specimens .....                               | 7.00   | 13.50  |
| Tsuga Canadensis, Hemlock Spruce, 6 to 7 feet, heavy specimens .....                               | 8.00   | 15.00  |
| Tsuga Sieboldi, Japanese Hemlock Spruce, 2 to 2 $\frac{1}{2}$ feet .....                           | 3.00   | 5.00   |
| Tsuga Sieboldi, Japanese Hemlock Spruce, 4 to 4 $\frac{1}{2}$ feet .....                           | 6.00   | 11.00  |
|  | Each   | 100    |
| Norway Spruce, 1 to 1 $\frac{1}{2}$ feet .....   | \$0.35 | \$2.50 |
| Norway Spruce, 2 to 3 feet .....   | .60    | 5.00   |
| Norway Spruce, 3 to 4 feet .....   | .70    | 6.00   |
| Norway Spruce, 4 feet, specimens .....   | 1.00   | 9.00   |
|  |        | 85.00  |

### EVERGREEN SHRUBS

We can supply any variety of Evergreen Shrub that ever grew. Let us know your wants.

|  | Each   | 10      |
|--|--------|---------|
| Rhododendrons, 8 varieties, hardy .....  | \$1.75 | \$15.00 |
| Mahonia, 1 to 1 $\frac{1}{2}$ feet, fine .....   | .50    | 4.00    |
| Leucothœa Catesbæl, 15 to 18 inches, clumps .....  | 1.00   | 8.00    |
| Can supply all varieties of Ornamental Grasses and Ferns. Also Violet and Pansy Plants. Prices on request. |        |         |

**WHAT THE PEOPLE SAY—OUR BEST GUARANTEE.**

Gwynedd, Pa., November 20, 1915.

The P. O. I. Co.

Gentlemen: The 118 trees and 86 plants and vines purchased from you arrived in good condition. The packing was fine and all stock had extra fine root system. Haven't got them all planted as yet, but will have them planted soon. Will want 1000 Asparagus Roots, 2000 Strawberry, 100 Peach, 50 Rhubarb, 100 Columbian Raspberry for Spring delivery. Thanks for the extras.

Yours very truly,  
MR. L. WOOD.

Ambler, Pa., November 10, 1915.

The P. O. I. Co.

Gentlemen: The box of trees and plants arrived in fine condition and was beyond all expectations. The shade trees were good, straight, clean trees. Will want more stock in the Spring. The extras have overcome the freight charges.

Yours with thanks,  
MR. E. GILES.

Dresher, Pa., October 17, 1915.

The P. O. I. Co.

Dear Sirs: Box of trees, etc., received, and have them heeled in. They were good straight trees, had good roots and up to grade ordered. If there is anything else in your line I may need, you shall get the order.

Yours truly,  
THE ROBIN RED POULTRY FARM.  
Mr. J. H. Robinson, Proprietor.

Oreland, Pa., November 10, 1915.

The P. O. I. Co.

Dear Sirs: My order received and was beyond all expectations, as I thought they would be small trees for the price paid. Cannot see how you can sell trees so low when agents charge at least four times as much. Will recommend your company to my friends. Thanking you for the extras, I remain,

MR. THOS. LACHANMIER.

What the people say is a sure guarantee that we give satisfaction.

Jarrettown, Pa., November 18, 1915.

The P. O. I. Co.

Gentlemen: Trees and plants, etc., purchased from you arrived in fine condition and I have planted same. Must say that the root system on your stock is superior to any that I have purchased elsewhere at three times the price. Will want several thousand plants, etc., for Spring planting.

Respectfully yours,  
MR. A. PFANNER.

North Wales, Pa., Fall, 1915.

The P. O. I. Co.

Dear Sirs: Stock ordered from you received in fine condition and cannot see why they should not grow, as they are fine trees and plants with good root system. If there is anything I want in your line you will get my order.

Very truly yours,  
MR. H. ROBBIN.

Pennbrook, Pa., November 8, 1915.

The P. O. I. Co.

Gentlemen: My order received and must say they are certainly fine trees and plants. Believing that my order was too large for me to handle at present, I had promised to sell some to a friend, but when I saw what fine stock they were I wanted to keep them all. Sorry that I had sold any of them. Will want about 1500 plants and roots for Spring. My trees, etc., are admired by all that see them.

Yours for success,  
THE PENNBROOK POULTRY FARM.  
Mrs. E. Kracht, Proprietor.





## SPECIAL—DAHLIAS.

The greatest summer flowers on earth. They bloom when other flowers are gone, from early summer until killed by frost. They are of easy culture and last a lifetime. We are offering the greatest collection of Dahlias on the market. Including all the new and rare sorts, such as Cactus, Decorative, Peony Flowering, Fancy, Show, Single, Century, Pompon and Collarette Varieties.

There are 50 different varieties, all the best, for only \$2.00. Think of it, 50 different Dahlias for \$2.00, worth \$10.00 of anybody's money, or will sell 25 varieties, our selection, for only \$1.15. No orders taken after May 1st, but order early and avoid disappointment. Cash with order. Will pay parcel post on orders received before April 1st.

Mixed Dahlias 40c per 12 prepaid in Pennsylvania and New Jersey.  
For Cannas, Shrubs, Fruits see price list.

### CACTUS DAHLIAS

**Gen. Buller**—Rich, deep crimson tipped white—it's a dandy.  
**Master Carl**—Bright Orange Salmon. The largest cactus Dahlia grown.  
**Octopus**—A very free flowering large cactus.  
**Kriemhilda**—Pleasing shade of Pink with beautiful white centre.  
**Mary Service**—Pinkish apricot or Heliotrope—one of the best.  
**Elsa**—Large white overlaid silvery rose.  
**Dr. Jamieson**—Deep crimson—very beautiful.  
**Earl of Pembroke**—Bright plum color—exceedingly large.  
**Brittania**—Soft salmon suffused pink.  
**Florabunda**—Beautiful pure garnet, large and full.  
**Countess of Malmesbury**—Delicate peach color, pink—very fine.  
**Rising Sun**—A pleasing combination of sunrise shades and tints.

### DECORATIVE DAHLIAS

**Delice**—Bright pink suffused with lavender pink  
**Ivanhoe**—Large pure white, pinkish edged.  
**Dolly or Sylvia**—White—large.  
**Oban**—Mauve, large very free flowering.  
**Mrs. Chas. Turner**—Very large clear canary yellow.  
**Blue Oban**—Deep lavender blue, very fine.  
**Peerless**—This is admired by all.  
**Jack Rose**—Deep Crimson, very free, large.  
**Souv. De. G. Rouson**—Beautiful orange scarlet, very free, one of the best.  
**Catherine Duer**—Bright crimson scarlet, large—it's a dandy.  
**Nymphaea**—Beautiful white suffused with pink.  
**Maid of Kent**—Cherry Red, tipped white.  
**F. L. Bassett**—Very profuse, blue shaded purple.  
**Old Rose Sport**—One of the best decorative Dahlias—Old rose color. Large.  
**Black Beauty**—Deep velvety maroon shaded black—one of the darkest.

### SHOW OR FANCY DAHLIAS.

**Storm King**—The earliest white show Dahlia.  
**Mrs. Saunders**—Soft yellow, white tipped, very large.  
**A. D. Livoni**—Soft pink, extra fine, very free.  
**Orator**—Salmon buff.  
**Old Rose**—Deep rose, very fine, long stems.  
**Emperor**—One of the largest fancy Dahlias.  
**Robert Broomfield**—Giant pure white, very free flowering.  
**Big Chief**—Enormous size, rich crimson, margined maroon—strong grower.  
**Mrs. Dexter**—Rich salmon, free flowering.  
**Miss Dodd**—Large canary yellow.  
**Primrose Dame**—A lovely shade of primrose.  
**Red Hussar**—Cardinal red, large, fine for cutting.

### SINGLE & CENTURY DAHLIAS.

**Wild Fire Century**—Extra large, brilliant rich scarlet.  
**Golden Century**—Golden yellow, shaded amber—a fine cut flower variety.  
**Gladys Century**—The most beautiful of all century Dahlias. You will like it.  
**Star of the East**—Pure white single.

### POMPON DAHLIAS.

**Hobson**—Free bloomer and large.  
**Sunshine**—Richest vermillion scarlet, splendid little flowers on long stems.

### COLLARETTE DAHLIAS.

**Duchess Milzi d Erie**—This one is a surprise.  
**Grand Papa Charmet**—Bright crimson with yellow collar.

### PEONY FLOWERING DAHLIAS.

**Maurice Revorior**—Gorgeous rich crimson with pure white collar.  
**Mrs. Shaw**—A very fine yellow—one of the best.  
**Sensation**—Vermilion red, tipped snow white—a strong grower.